



## Selecting a Residential Registered Vendor

Efficiency Maine recommends getting estimates from at least three contractors. Here are some questions we suggest you ask.

### Questions to Ask Residential Registered Vendors:

1. Will you handle all the paperwork needed to ensure that I get all the Efficiency Maine rebates possible?
2. Will you discount my bill by the Efficiency Maine rebate or will the rebate come to me?
3. Will you help me apply for [Efficiency Maine financing](#)?
4. What are your payment terms and conditions?
5. Will you register any equipment with the manufacturer to ensure I get the maximum warranty?
6. Do you offer maintenance or service?
7. How soon can you begin and when do you expect to finish?
8. Do you have references I can contact?
9. Will you perform all aspects of the proposed upgrade (plumbing, electrical, sheetrock, etc.)?

### Questions to Ask References:

1. What work did this company do for you? (Ideally, it's relevant to what you are considering.)
2. When? (Hopefully it's recent enough to reflect on the vendor's current capabilities, but long enough ago so that they've had a chance to experience the results.)
3. How would you rate your satisfaction with the company (0-10)?
4. Why did you choose this company? (e.g., Is there any special relationship between the reference and the company? For instance, are they related or members of a referral network?)
5. Is there anything else I should ask? (This question can uncover some interesting points.)

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