



## Attachment A: FON HVAC Project Application

### CUSTOMER / PROJECT INFORMATION

Municipal Contact Name:	Municipality Name:		
Mailing Address:	City:	State:	Zip Code:
Email Address:	Telephone:		
Physical Street Address (if different from above):	City:	State:	Zip Code:
Heating Fuel Type: <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Kerosene <input type="checkbox"/> Wood <input type="checkbox"/> Electric		Electric Utility Provider:	

### QUALIFIED PARTNER SIGNATURE

Please certify that all information on this application is correct by signing below. I, the undersigned, commit to complete the proposed project according to the timeline established in the FON.

Qualified Partner Company		
Employee Name <i>(please print)</i> :		
Signature:		Date:

### CUSTOMER SIGNATURE

**Please certify that all information on this application is correct by signing below.**

Company/Customer Name:		
Individual Name <i>(please print)</i> :		
Signature:		Date:

### HVAC INCENTIVE CALCULATION

Measure Description	Quantity	Incentive per Unit <small>(See tables on page 3)</small>	Total Incentive <small>(Quantity x Incentive per Unit)</small>
<b>Total Requested Incentive:</b>			<b>\$</b>



**Application Documentation:** All documents are necessary to have a project reviewed and pre-approved.

- Installation quote to end user (include proposed models, total material cost to end user, and total labor cost)
- Material quote from supplier
- Manual J output
- Manufacturer specification sheets for proposed HVAC equipment, including controls when applicable
- Pictures of existing heating system and nameplate(s)
- Building/zone layout plan or sketch that identifies the locations of outdoor units, indoor units, and thermostats
- For VRF projects, include square footages of each conditioned space on building layout plan)
- Manufacturer's Selection Report for VRF projects
- A completed copy of the HVAC QP Pre-approval Checklist
- Incentive Authorization Form if the incentive is to be paid to the Qualified Partner

**Validation:**

*By signing below, I confirm that the new system has been designed as stated above (an actual signature or an e-signature through Adobe Certificate that includes a timestamp is required).*

\_\_\_\_\_  
Qualified Partner Name

\_\_\_\_\_  
Qualified Partner Signature

\_\_\_\_\_  
Date

# Municipal Electrification Retrofits FON-019-2025 Project Incentives

The HVAC solutions offered through this Funding Opportunity Notice are intended to allow your buildings to operate electric heating and cooling equipment without the need for fossil fuel systems. To assist with these upgrades, the installed solutions must use integrated controls (if the existing system remains) that communicate with your existing systems to make sure that each system is being optimized. If you, your vendor, or installer have any questions, Efficiency Maine is available to help at (207) 213-6247 or [CIP@efficiencymaine.com](mailto:CIP@efficiencymaine.com).

## Mini-Split Heat Pumps

Zone(s)	Min HSPF/HSPF2	Incentive
1	12.5/9.5	\$1,800/unit
Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas are not eligible. Incentives are capped at 85% of invoiced project cost.		

## Energy Recover Ventilators

Sensible Heat Recovery	Incentive per CFM
≥ 55% to < 65%	\$2.25/CFM
≥ 65% to < 75%	\$2.50/CFM
≥ 75% to < 85%	\$2.75/CFM
≥ 85%	\$3.00/CFM
Incentives are capped at 90% total material costs (without labor).	

## Variable Refrigerant Flow Systems

Measure	Heating Capacity	Incentive
Single-Phase VRF Air-Cooled Heat Pump <b>without</b> Heat Recovery	< 65,000	\$12.00/sq.ft.
VRF Air-Cooled Heat Pump <b>without</b> Heat Recovery	≥ 65,000	\$15.00/sq.ft.
VRF Air-Cooled Heat Pump <b>with</b> Heat Recovery	≥ 65,000	\$18.00/sq.ft.
Incentives are capped at 90% of invoiced project cost.		

## Heat Pump Rooftop Units (RTUs)

Required Heat Pump RTU* Heating Capacity (MBh)	Minimum Required Efficiency Criteria (Heating)	Incentive per Unit
24	8.5 HSPF or 7.2 HSPF2 or 2.0 COP	\$7,000
36		\$10,000
48	2.0 COP	\$12,000
60		\$17,000
90		\$22,000
120		\$27,000
132		\$27,000
Heat Pump Rooftop Units must be sized and configured to serve the whole building, or whole zone. *Heating Capacity at 17oF. RTU must be all electric including supplemental heat. Incentives are capped at 85% of invoiced project cost.		

## Heat Pump Water Heaters

Measure	Minimum Qualifying Efficiency Criteria	Incentive
HPWH Integrated Storage 80 Gallons	ENERGY STAR®	\$2,800
HPWH Integrated Storage 120 Gallons		\$4,000
HPWH Split-System 80 Gallon Minimum		
Incentives available for ENERGY STAR commercial heat pump water heaters that meet minimum efficiency criteria. Incentives are available for retrofit projects where the baseline or existing hot water heater is electric resistance, propane or oil-fired. Projects with a natural gas baseline or existing hot water heater are not eligible. Incentives are capped at 90% total material costs (without labor).		