



Attachment A: FON Project Application

CUSTOMER / PROJECT INFORMATION

Owner/Customer Name:	Check Applicable Boxes: <input type="checkbox"/> Woman-owned business <input type="checkbox"/> Minority-owned business <input type="checkbox"/> Veteran-owned business	Business Name:		
Mailing Address:	City:	State:	Zip Code:	
Contact Name/Title:				
Email Address:	Telephone:			
Physical Street Address (if different from above):	City:	State:	Zip Code:	
Heating Fuel Type: <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Kerosene <input type="checkbox"/> Wood <input type="checkbox"/> Electric	Electric Utility Provider:			

QUALIFIED PARTNER SIGNATURE

Please certify that all information on this application is correct by signing below. I, the undersigned, commit to complete the proposed project according to the timeline established in the FON.

Qualified Partner Company Name:			
Employee Name (<i>please print</i>):			
Signature:		Date:	

CUSTOMER SIGNATURE

Please certify that all information on this application is correct by signing below.

Company/Customer Name:			
Individual Name (<i>please print</i>):			
Signature:		Date:	

HVAC Incentive Calculation

Measure Description	Quantity	Incentive per Unit (See tables on pages 2-3)	Total Incentive (Quantity x Incentive per Unit)
Total Requested Incentive:			\$



Assisted Housing Retrofits FON-018-2024 Project Incentives

Mini-Split Heat Pumps

Zone(s)	Min HSPF/HSPF2	Incentive
1	12.5/9.5	\$1,800/unit
2	10.0/8.5	\$2,200/unit
3		\$2,600/unit
Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas are not eligible. Incentives are capped at 85% of invoiced project cost.		

Energy Recover Ventilators

Sensible Heat Recovery	Incentive per CFM
≥ 55% to < 65%	\$2.25/CFM
≥ 65% to < 75%	\$2.50/CFM
≥ 75% to < 85%	\$2.75/CFM
≥ 85%	\$3.00/CFM
Incentives are capped at 90% total material costs (without labor).	

Variable Refrigerant Flow Systems

Measure	Cooling Capacity	Incentive
Single-Phase VRF Air-Cooled Heat Pump <u>without</u> Heat Recovery	< 65,000	\$12.00/sq.ft.
VRF Air-Cooled Heat Pump <u>without</u> Heat Recovery	≥ 65,000	\$15.00/sq.ft.
VRF Air-Cooled Heat Pump <u>with</u> Heat Recovery	≥ 65,000	\$18.00/sq.ft.
Incentives are capped at 90% of invoiced project cost.		

Packaged Terminal Vertical Packaged Terminal Heat Pumps

Cooling Capacity	Incentive per Unit	
	PTHP	VPTHP
< 7,000	\$690	\$1,100
≥ 7,000 and ≤ 15,000	\$720	\$1,350
> 15,000	\$770	\$1,600
Incentives are capped at 90% total material costs (without labor).		

Heat Pump Rooftop Units (RTUs)

Required Heat Pump RTU* Heating Capacity (MBh)	Minimum Required Efficiency Criteria (Heating)	Incentive per Unit
24	8.5 HSPF or 7.2 HSPF2	\$5,000
36		\$8,000
48	2.0 COP	\$10,000
60		\$15,000
90		\$20,000
120		\$25,000
132		\$25,000
Heat Pump Rooftop Units must be sized and configured to serve the whole building, or whole zone. *Heating Capacity at 17oF. RTU must be all electric including supplemental heat. Incentives are capped at 85% of invoiced project cost.		

Heat Pump Water Heaters

Measure	Minimum Qualifying Efficiency Criteria	Incentive
HPWH Integrated Storage 80 Gallons	ENERGY STAR®	\$2,800
HPWH Integrated Storage 120 Gallons		\$4,000
HPWH Split-System 80 Gallon Minimum		

Incentives available for ENERGY STAR commercial heat pump water heaters that meet minimum efficiency criteria. Incentives are available for retrofit projects where the baseline or existing hot water heater is electric resistance, propane or oil-fired. Projects with a natural gas baseline or existing hot water heater are not eligible. Incentives are capped at 90% total material costs (without labor).