

LOW-INCOME MULTIFAMILY BUILDING RETROFITS



Funding Opportunity Notice FON-026-2026

Attachment A: FON HVAC and Weatherization Application

Project applications must include all required documents as requested below and are to be emailed to CIP@efficiencymaine.com by the program applicant. The email subject line must include "CIPI FON-026-2026." For questions throughout the process, applicants are encouraged to speak with a Qualified Partner or to contact the Program Team at **(207) 213-6247** or CIP@efficiencymaine.com.

Customer/Project Information			
Building Contact Name			
Building Contact Title			
Name of Entity Receiving the Incentive			
Physical Street Address			
City, State, ZIP Code			
Email Address			
Telephone			
Mailing Address (if different from above)			
City, State, ZIP Code			
Heating Fuel Type	Propane	Oil	Electric Resistance
Electric Utility Provider			

Additional Project Information
<p>Verification of applicant eligibility.</p> <p>An appropriate restrictive covenant.</p> <p>Price quotes from the Qualified Partner for:</p> <ul style="list-style-type: none"> Project installation (i.e. labor) that will be the subject of the Efficiency Maine incentive, Material/equipment, including make and model of each product used in the upgrade. <p>Price quote from supplier for material/equipment provided directly to Efficiency Maine by the Qualified Partner.</p> <p>Manual J heating load calculation output (HVAC Projects).</p> <p>Building layout or floor plan documentation with square footage (for HVAC projects. Please include equipment size and location for each space).</p> <p>Manufacturer’s Selection Report (for VRF projects).</p> <p>*Efficiency Maine reserves the right to request additional information as needed prior to project approval.</p>

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Qualified Partner Signature

Please certify that all information on this application is correct by signing below. I, the undersigned, commit to complete the proposed project according to the timeline established in the FON.

Qualified Partner Company	
Employee Name <i>(please print)</i>	
Signature	
Date	

Customer Signature

Please certify that all information on this application is correct by signing below.

Customer Name	
Individual Name <i>(please print)</i>	
Signature	
Date	

HVAC Incentive Calculation

Measure Description	Quantity	Incentive per Unit (See tables on page 3)	Total Incentive ¹ (Quantity x Incentive per Unit)
Total Requested Incentive			

¹ Incentives may be capped. See pages 4 through 6 for details by measure.

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Weatherization Scope of Work and Costs

Item	Attic or Basement	Insulation Type	Pre R-Value	Post R-Value	Square Feet Insulated	Material Cost Air Sealing	Labor Cost Air Sealing	Material Cost Insulation	Labor Cost Insulation	Total Cost	Requested Incentive Amount 65% of Measure Cost
1											
2											
3											
4											

Reported costs should be for the applicable measure only and not include additional scope items. A detailed cost breakdown may be requested from the installer. Final incentive amount may be adjusted based on confirmed measure costs.

Required Documentation

Application A: FON Project Application and Commitment Form.

Attachment B: FON Project Pre-Approval Checklist.

Qualified Partner installation quote to end user (proposed models and quantities, total material cost and total labor cost to end user).

Material quote from supplier.

Proof of participant income eligibility, such as a copy of the building's restrictive covenant.

*Efficiency Maine reserves the right to request additional information as needed prior to project approval.

Validation

By signing below, I confirm that the new system has been designated as stated above (an actual signature or an e-signature through Adobe Certificate that includes a timestamp is required).

Qualified Partner Name

Signature

Date

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Single- or Multi-Zone Heat Pumps

Zone(s)	Min. HSPF	Min. HSPF2	FON Incentive
1	12.5	9.5 ductless/8.1 ducted	\$1,600
2	10.0	8.5	\$1,700
3	10.0	8.5	\$1,800

Heat pump retrofit projects must be sized and configured, informed by a heat load calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas or existing heat pump technology are not eligible.

Incentives are capped at 90% of the total measure cost.

Variable Refrigerant Flow (VRF) Systems

Measure Code	Measure	Heating Capacity Btu per Hour	Criteria (HSPF or COP)	FON Incentive
VRF	Single-Phase VRF Air-Cooled Heat Pump with or without Heat Recovery	< 65,000	≥ 10 HSPF or 9 HSPF2	\$12.00/sq.ft.
	Three-Phase VRF Air-Cooled Heat Pump without Heat Recovery	≥ 65,000 and < 135,000	≥ 2.25 COP	\$15.00/sq.ft
		≥ 135,000 and < 240,000	≥ 2.1 COP	
		≥ 240,000	≥ 2.05 CO	
	Three-Phase VRF Air-Cooled Heat Pump with Heat Recovery	≥ 65,000 and < 135,000	≥ 2.25 COP	\$18.00/sq.ft.
		≥ 135,000 and < 240,000	≥ 2.1 COP	
		≥ 240,000	≥ 2.05 COP	

VRF system must be configured as the primary heating system and will meet the required building heating load. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Incentives are capped at 90% of the total measure costs.**

Linear Expansion Valve Kit (LEV)

FON Incentive
\$0.40/BTU

The FON incentive has been raised from \$0.30/BTU to \$0.40/BTU. Incentive based on AHRI rated heating capacity at 47 deg F. This measure cannot be combined with additional prescriptive VRF incentives. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Project incentive not to exceed 90% of the total measure cost.**

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Packaged Terminal Heat Pumps

Heating Capacity Btu per Hour	Min COP	FON Incentive per Unit
< 7,000	4.0	\$550
≥ 7,000 and ≤ 15,000	3.5	\$600
> 15,000	3.4	\$650

Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Incentives are capped at 90% of the total measure cost.**

Vertical Packaged Terminal Heat Pumps

Heating Capacity Btu per Hour	Min HSPF2 or COP	FON Incentive per Unit
< 7,000	6.3 HSPF2 / 3.3 COP	\$900
≥ 7,000 and ≤ 15,000	6.3 HSPF2 / 3.3 COP	\$1,100
> 15,000	6.3 HSPF2 / 3.3 COP	\$1,300

Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Incentives are capped at 90% of the total measure cost.**

Single Packaged Heat Pumps

Measure Code	Heating Capacity Btu per Hour	Min. HSPF2 or COP	FON Incentive per Unit
SPHP	> 7,000 and ≤ 9,500	6.3 HSPF2 or 3.3 COP	\$4,500

Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Incentives are capped at 90% of the total measure cost.**

Heat Pump Rooftop Units (Ventilation)

Total Heating Output Capacity (MBH)	Minimum Required Efficiency Criteria (Heating)	Incentive per MBH
60 to ≤ 120	8.5 HSPF or 7.2 HSPF2 / 2.0 COP	\$220
> 120 and ≤ 450	2.0 COP	\$165

Heat pump retrofit projects must be sized and configured, informed by the current heating system capacity or a Manual J calculation. The heat pump must be configured as the primary heating system. Buildings that heat with natural gas or existing heat pump technology are not eligible. **Incentives are capped at 90% of the total measure cost.**

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Dedicated Outside Air System (DOAS)

Minimum Sensible Heat Recovery	FON Retrofit Incentive
≥ 75%	\$25/CFM

The FON incentive has been raised from \$19.50/CFM to \$25/CFM. This measure cannot be combined with additional prescriptive ERV or LEV incentives. Buildings that heat with natural gas are not eligible. **Project incentive not to exceed 90% of the total measure cost.**

Energy Recovery Ventilator (ERV)

Measure(s)	Minimum Sensible Heat Recovery	FON New Construction Incentive	FON Retrofit Incentive
Energy Recovery Ventilator (ERV)	≥ 65% to < 75%	N/A	\$2.50/CFM
	≥ 75% to < 85%	\$1.75/CFM	\$3.00/CFM
	≥ 85%	\$2.00/CFM	\$3.50/CFM
	New Construction incentives are for replacing an existing ERV system that has failed. Retrofit incentives are limited to existing facilities that are adding an ERV to an existing ventilation that does not currently have an ERV. This measure cannot be combined with additional prescriptive DOAS incentives. Buildings that heat with natural gas are not eligible. The FON incentive has been raised from \$1.50 - \$2.50/CFM to \$1.75 - \$3.00/CFM. Project incentive not to exceed 90% of the total measure cost.		

Wetherization

Measures	FON Incentive
Attic Insulation	65% of the measure cost
Basement Insulation	65% of the measure cost

Attic or basement must be air sealed prior to or as part of insulating the space. Buildings that heat with natural gas are not eligible. **Project incentive not to exceed 65% of the total measure cost, capped \$6,500.**