

Executive Director's Summary Report

to the Board of Trustees
of the
Efficiency Maine Trust

February 24, 2021

1. Public Information and Outreach

A) Awareness and Press

- Press
 - *The Portland Press Herald* reported on February 16 that Kennebunkport township will lease two electric vehicles using manufacturer and Efficiency Maine rebates (<https://www.pressherald.com/2021/02/16/nodding-to-climate-and-cost-kennebunkport-to-lease-two-electric-vehicles/>). The decision also was covered on February 17 by *Seacoastonline* (<https://www.seacoastonline.com/story/news/local/2021/02/17/kennebunkport-lease-two-electric-hyundai-konas-town-departments/6742294002/>).
 - A February 15 *Seacoastonline* opinion piece by former York Board of Selectmen and 10-year PHEV owner Susan Glick provides extensive information about Efficiency Maine's EV Program with a link to EV pages on the website (<https://www.seacoastonline.com/story/opinion/columns/2021/02/15/opinion-getting-ready-evolving-story-electric-vehicles/4485419001/>).
 - *The County* columnist Penny Thompson, Caribou's tax assessor and building official, prominently features Efficiency Maine's heat pump rebate programs in a February 10 article that offers to help readers find out if they're eligible for a rebate (<https://thecounty.me/2021/02/10/opinion/efficiency-rebates-and-work-sessions/>).
 - *Centralmaine.com* reported on the unveiling of the new heat pump training lab at Kennebec Valley Community College that will deliver heat pump installation and maintenance training courses developed in partnership with Efficiency Maine (<https://www.centralmaine.com/2021/02/08/kennebec-valley-community-college-unveils-new-heat-pump-training-lab/>).
 - Efficiency Maine's February 1 press release about Municipal FON 004 2021 was picked up by The Associated Press (AP) and covered by nearly a dozen media outlets, including:
 - *Centralmaine.com* on February 10 (<https://www.centralmaine.com/2021/02/10/efficiency-maine-offering-heat-pump-lighting-incentives/>).
 - *The Free Press* on February 9 (<https://freepressonline.com/Content/Articles/-Business-News/Article/Extra-Incentives-Offered-for-Small-Town-Efficiencies/130/68/72261>).
 - *Village Soup / Republican Journal* on February 9 (<https://waldo.villagesoup.com/p/efficiency-maine-funding-opportunity-aims-to-help-municipalities-accelerate-conversion-to-efficien/1882919>).
 - *The Pascataquis Observer* on February 9 in an article about township plans and potential projects (<http://observer->

[me.com/2021/02/09/featured/dover-foxcroft-fire-department-moving-forward-with-ladder-truck-purchase/](https://www.wgme.com/2021/02/09/featured/dover-foxcroft-fire-department-moving-forward-with-ladder-truck-purchase/)).

- Q106.5 on February 8 (<https://q1065.fm/bangor-maine-news-update-february-8-2021/>).
- *News Center Maine* (WCSH-WLBZ) on February 7 (<https://www.newscentermaine.com/video/news/efficiency-maine-offers-small-towns-incentives-to-go-green/97-aa13195e-cbdd-4a38-8a01-0a5fdef3d48c>).
- *WGME* on February 6 (<https://wgme.com/news/local/small-towns-in-maine-can-apply-for-energy-efficiency-help>).
- *The Bangor Daily News* reported on the findings of a survey conducted by American Council for an Energy-Efficient Economy (ACEEE) on electric vehicle (EV) adoption, citing Maine’s progress and Efficiency Maine’s rebates in a February 3 article (<https://bangordailynews.com/2021/02/03/business/study-maine-lags-region-in-electric-vehicle-policy-amid-industry-switch/>). The study also was covered by Mainebiz on February 4 (<https://www.mainebiz.biz/article/maine-gets-mixed-marks-for-electric-vehicles-in-new-study>).
- *Green & Healthy Maine HOMES* quoted the Executive Director discussing heat pumps and electric vehicles in a January 15 article about beneficial electrification (<https://greenmainehomes.com/blog/beneficial-electrification>).
- The Senior Program Manager for Residential Programs is quoted in a *Maine Seniors Magazine* December issue blog post by RRV Dave’s World about the benefits of heat pumps (<https://www.meseniors.com/2020/12/01/december-2020-digital-edition/>). The article also was reprinted in the January issue of *Maine Women Magazine* (<https://www.mainewomenmagazine.com/january-2021-jordia-benjamin/>).
- Events
 - Staff presented an overview of Efficiency Maine programs during a February 17 webinar titled “Bath Cares for Its Climate Future” hosted by The Neighborhood United Church of Christ in Bath.
- Website and Outreach
 - 38,968 website visits
 - 23,916 unique visits
 - 5,338 visits website driven through digital ads
 - Facebook
 - 3,706 fans
- Call Center (January)
 - 1,730 inbound phone calls were received in December, down 20% from the same month last year. Heat pumps are the primary call driver.
 - 95% of calls were answered within 20 seconds (vs. a goal of 90%).
 - 857 inbound emails were received (down from 985 this month last year).
 - 3,540 pieces of inbound mail were processed (up from 2,153 this month last year).
 - 624 outbound calls were made to schedule residential heat pump and heat pump water heater virtual inspections.

B) Government Relations

- The Trust is closely monitoring three investigations at the Maine Public Utilities Commission (PUC) that may have long term implications on how utilities integrate distributed energy resources and rise to the challenges of increase electrification of end uses.

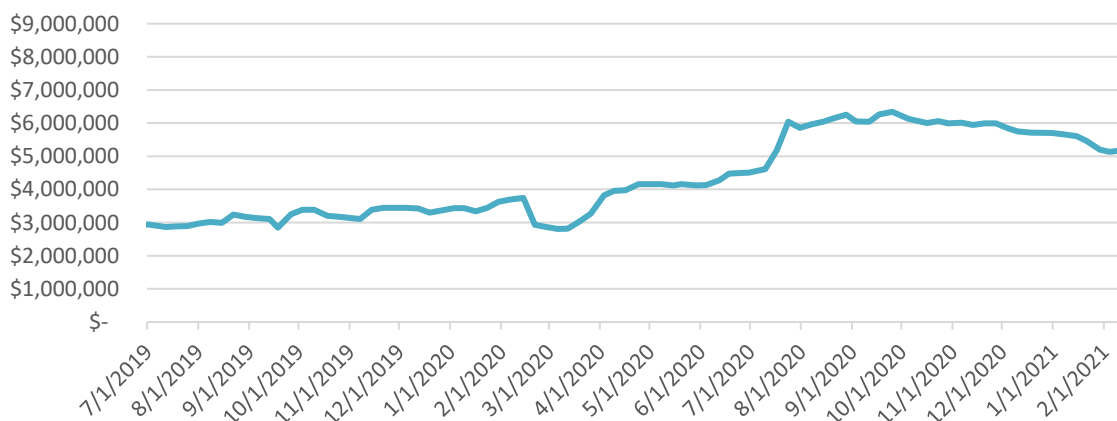
- The Trust continues to work with the utilities and the Non-Wires Alternatives Coordinator (NWAC) to assess multiple NWA opportunities and to refine the process by which these projects are screened.
- Trust Staff continue to engage in the MURRDI process about reform in the power sector, sponsored by The Nature Conservancy.

2. Program Highlights¹

A) C&I Prescriptive (CIP) Program

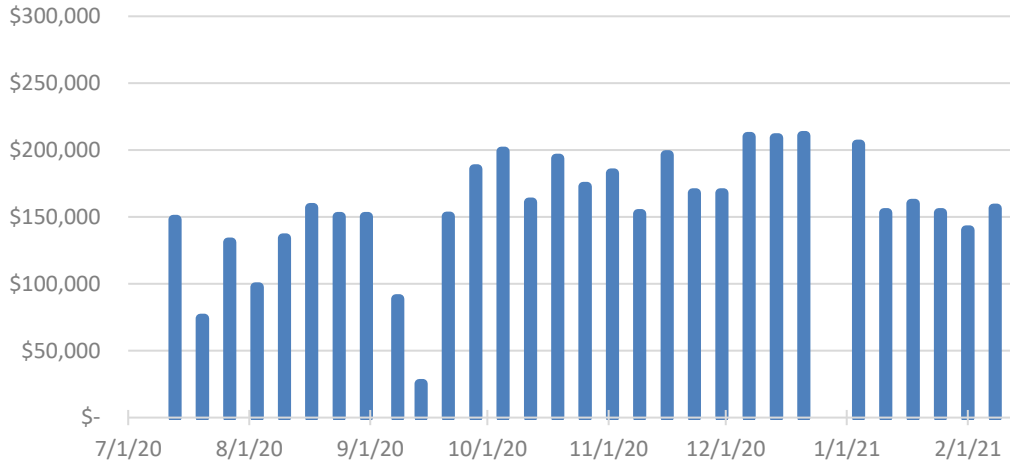
- The average weekly incentive payout is \$157,377 compared to \$132,797 this time last year.
- The pipeline of pending electric conservation projects has continued to decrease likely due to business uncertainty related to the COVID-19 pandemic.
- The pipelines of pending RGGI and natural gas projects have decreased slightly over the last month. Commitments to date are \$687,000 for RGGI and \$231,000 for natural gas.
- Funding Opportunity Notice (FON) updates:
 - The deadline for project completion under the Parking and Pole Lighting Retrofits FON was December 31. Results are provided in the attached appendix to this report.
 - The Small Municipality Retrofits FON was launched in late December in a partnership with The Nature Conservancy (TNC). This is an opportunity for small municipalities with a population of less than 4,000 to participate in enhanced lighting and heat pump incentives. To date 10 projects have been submitted for incentives for \$49,000 (\$34,000 from Efficiency Maine and \$15,000 from TNC).
- The program team is continuing with virtual inspections where possible. Onsite field visits were halted mid-December due to increasing concerns regarding the COVID-19 pandemic.
- The program team is continuing to evaluate new HVAC and lighting measures to add to the portfolio for commercial and industrial customers.

CIP - Pipeline

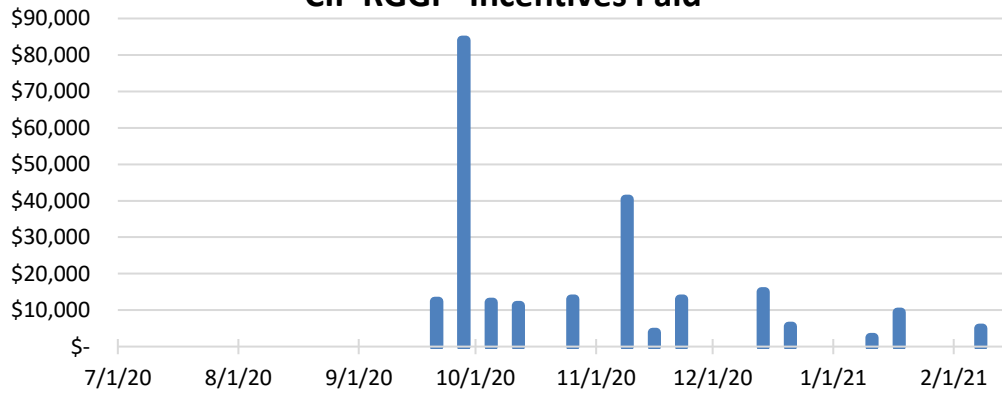


¹ The Updated Financials table reported for each Program reflects data pulled from the Trust's financial management system at mid-month; the Energy Savings table reflects data pulled from the Efficiency Maine project tracking database on February 22, 2021, to capture the progress for the year through the most recent complete month of reported actual results (i.e., through the end of January 2021).

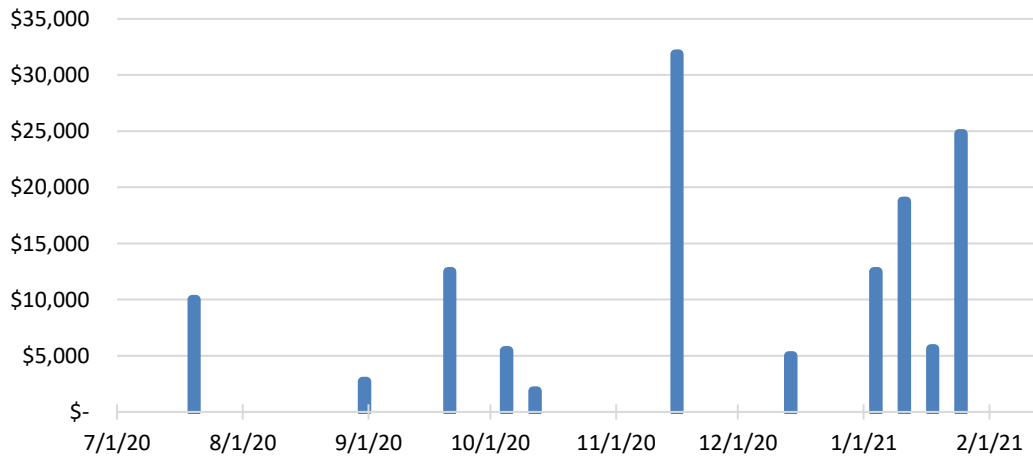
CIP Electric - Incentives Paid



CIP RGGI - Incentives Paid



CIP Natural Gas - Incentives Paid



Updated Financials	Program Investment
FY2021 Program Budget	\$19,593,679
7/1 to 1/31 Spending	\$5,213,128
Percent of Budget Spent to Date	27%
Percent of Year Passed	59%

Additional Details on FY2021 Financials	Program Investment
Expenditures	\$5,213,128
Committed Pipeline	\$5,129,977
Total (Expenditures and Committed Pipeline)	\$10,343,105
Percent of Current Budget	53%

Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings*
Electric Programs	26,961,246	(3,119)
Thermal Programs	-	26,086

*Negative MMBtu savings indicates thermal interactive effects with lighting measures.

Project Type (through 1/31)	Projects
Prescriptive Lighting Solutions	621
Electric Heating and Cooling Solutions	291
Compressed Air Solutions and Other	48
Natural Gas Heating and Cooling Solutions	17
All Fuels Heating and Cooling Solutions	9

B) C&I Custom Program

- The C&I Custom Program Review Team met twice and approved 6 projects worth \$327,698 in incentive offers.
- The pipeline has grown modestly, adding 5 new projects. The total pipeline now consists of 6 projects worth \$45,096 in incentive offers, after adjusting for probability of completion.
- Program staff received 1 new scoping audit request and 1 new Technical Assistance (TA) study request.
- Program staff reviewed 1 project proposal that did not meet the program requirements and will not proceed further in the process.

Updated Financials	Program Investment
FY2021 Program Budget	\$11,407,469
7/1 to 1/31 Spending	\$1,083,978
Percent of Budget Spent to Date	10%
Percent of Year Passed	59%

Additional Details on FY2021 Financials	Program Investment
Expenditures	\$1,083,978
Committed	\$6,679,933
Pipeline	\$45,096
Total (Expenditures, Committed and Pipeline)	\$7,809,007
Percent of Current Budget	68%

Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings
Electric Programs	2,504,380	305
Thermal Programs	(1,087)	3,885

C) Small Business Initiative (SBI)

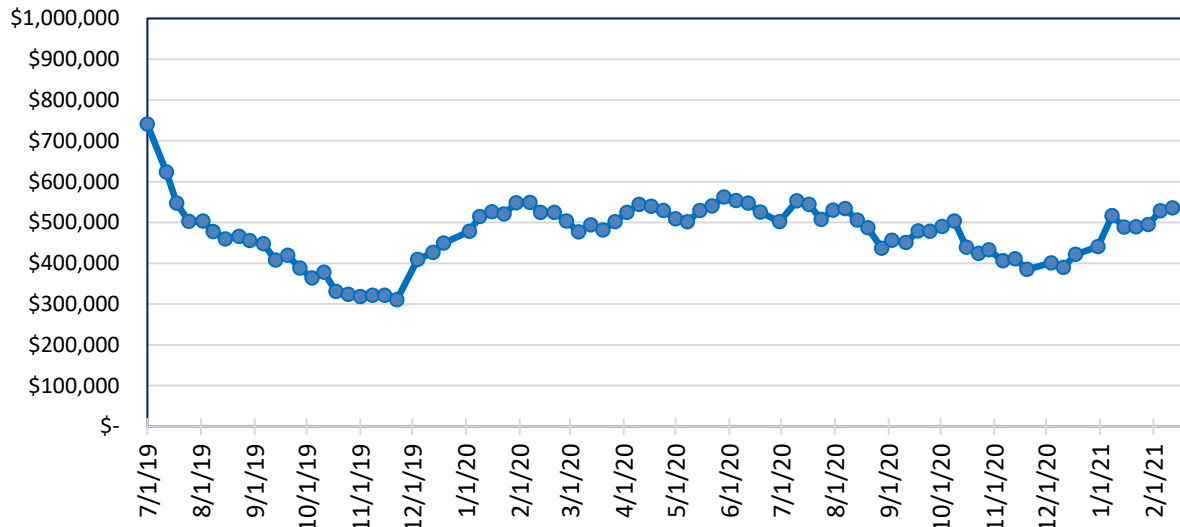
- The following table summarizes the status of active regions. The program team is preparing to launch additional regions in the third quarter.

	Region 16 Calais to Lubec	Region 17 Dover-Foxcroft	Region 18 Millinocket Area	Region 19 Brewer	Region 20 Bucksport Area	Region 21 Belfast Area	Region 22 Belgrade Lakes Area	Region 23 Lewiston / Auburn
Region Launch Date	Oct-2019	Nov-2019	Mar-2020	May-2020	Aug-2020	Sep-2020	Oct-2020	Jan-2021
Lighting Assessments Requested/Assigned	182	141	119	71	33	44	32	6
Lighting Assessments Completed	170	125	113	64	27	28	25	4
Pre-approved Projects	167	105	98	56	21	19	13	4
Signed SOWs	156	95	80	47	20	14	12	3
Lighting Installations Underway	13	14	10	5	2	3	4	1
Lighting Projects Completed & Paid	143	78	50	36	12	11	6	0

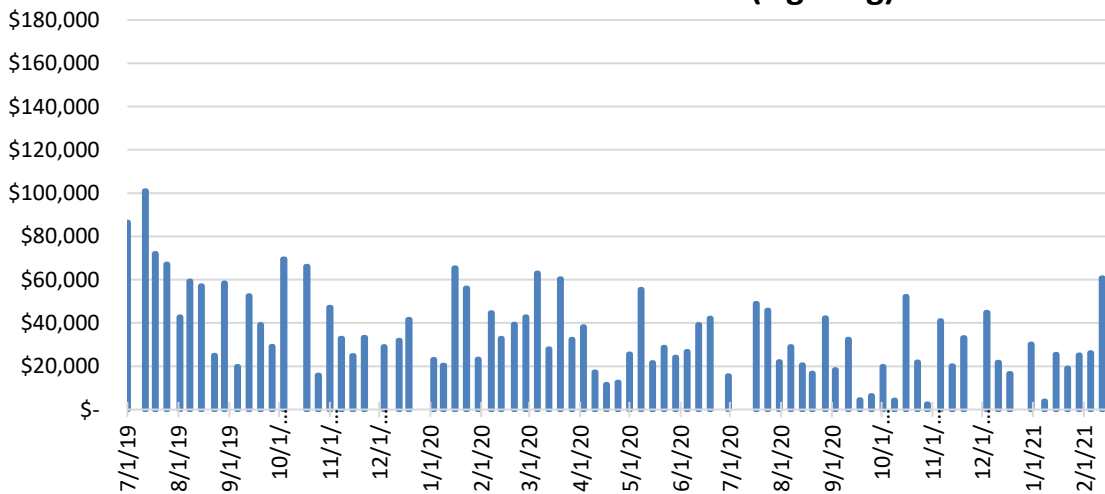
- Region 16 (Calais to Lubec) is in the process of closing out. New customers were accepted through November 30, 2020. Three contractors have final projects underway, which will be completed within the next month.
- Region 17 (Dover-Foxcroft area) is also in the process of closing out. New customers were accepted through December 31, 2020. Five contractors have projects in their queue anticipated to be completed within the next month.
- Region 18 (Millinocket area) was rolled out in March 2020 and is also now in the process of closing out. A last-chance mailer was sent to remaining eligible businesses that have not yet decided to participate. New customers will be accepted through February 28, 2021.
- Region 19 (Brewer) was launched in May 2020 and is active. The rate of new projects for this region has slowed this month. A last-chance mailer is planned to be sent out next month.
- Regions 20 (Bucksport Area), 21 (Belfast Area), and 22 (Belgrade Lakes Area) were launched late August/September 2020. Small businesses in this region may be eligible for enhanced lighting and heat pump incentives. Second mailers were sent out to the three regions this month. The program team also commenced with a customer outreach call campaign after the mailers were sent. The rate of new customer inquiries has been increasing in response.

- Region 23 (Lewiston/Auburn) was launched in January. The program team conducted contractor recruitment efforts and held an informational webinar for interested contractors on January 28, 2021. Six contractors have signed on to participate so far, and the first projects in the region have begun.
- Promotional coupons are being sent to small businesses in targeted regions who completed lighting projects through SBI in the past. To date, coupons for an additional \$400 off an eligible heat pump system (up to a maximum of 3 systems, an additional \$1,200 total) have been sent to SBI Regions 5 (Lakes Region – the Bridgton/Fryeburg area), Region 6 (Mountains Region – the Bethel/Farmington/Skowhegan area), and most recently Region 7 (Sanford/Berwicks Region).

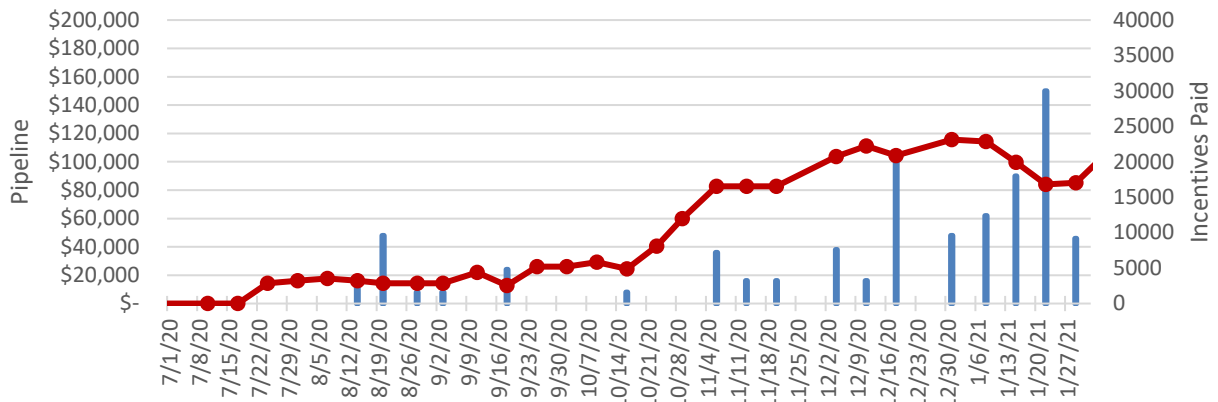
SBI - Total Project Pipeline (Lighting)



SBI - Total Incentives Paid (Lighting)



Small Business Initiative - FY21 Heat Pump Retrofits for Small Business



Updated Financials	Program Investment
FY2021 Program Budget	\$5,693,080
7/1 to 1/31 Spending	\$991,434
Percent of Budget Spent to Date	17%
Percent of Year Passed	59%

Additional Details on FY2021 Financials	Program Investment
Expenditures	\$991,434
Committed Pipeline	\$634,264
Total (Expenditures & Committed Pipeline)	\$1,625,698
Percent of Current Budget	29%

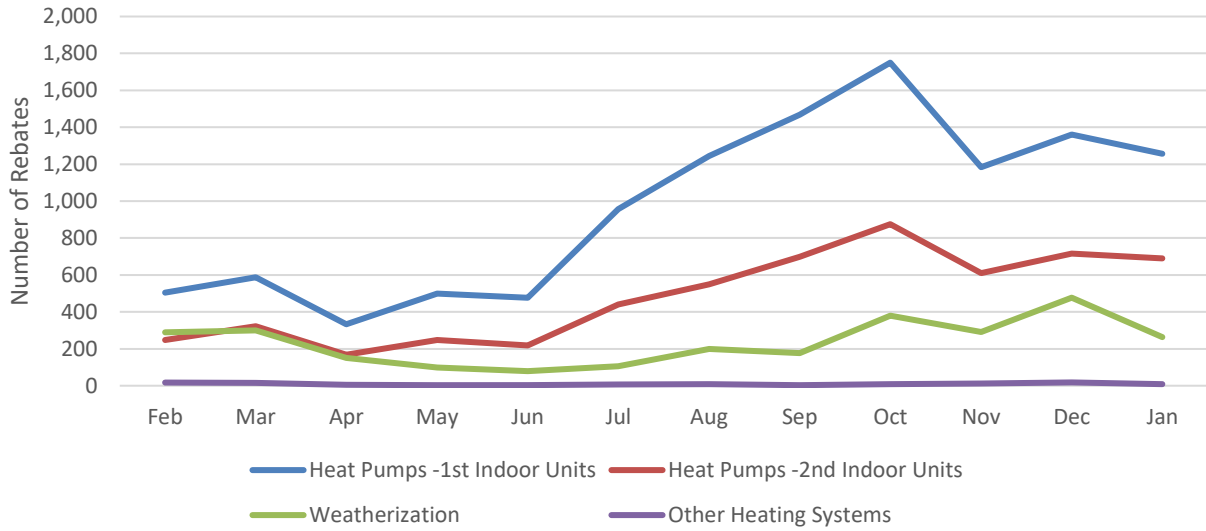
Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings*
Electric Programs	1,686,898	(1,540)

*Negative MMBtu savings indicates thermal interactive effects with lighting measures.

D) Home Energy Savings Program (HESP)

- The program continues to see unprecedented demand for heat pump rebates, more than double last year's volume.
- 89% of customers who had their homes inspected by the HESP program rated their experience a nine or ten on a scale of zero to 10.
- This program is on track to invest nearly 100% of its funding.
- A rebate claim processing optimization is underway that aims to reduce the level of document handling that is required.

HESP Number of Rebates - Last 12 Months



Updated Financials	Program Investment
FY2021 Program Budget	\$19,782,220
7/1 to 1/31 Spending	\$11,723,345
Percent of Budget Spent to Date	59%
Percent of Year Passed	59%

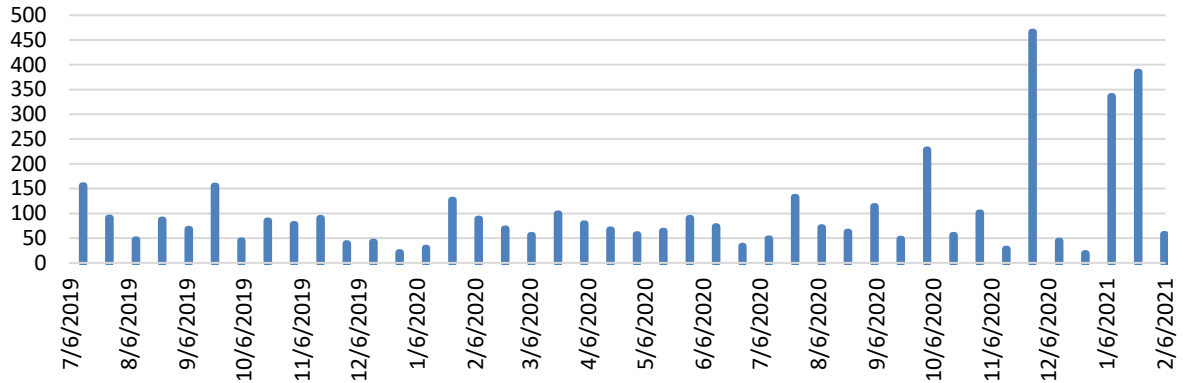
Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings
Electric Programs	-	149,184
Thermal Programs	579,168	22,430

Project Type (through 1/31)	Participating Households
Electric Measures	9,338
All Fuels Measures	1,045
Natural Gas Measures	-

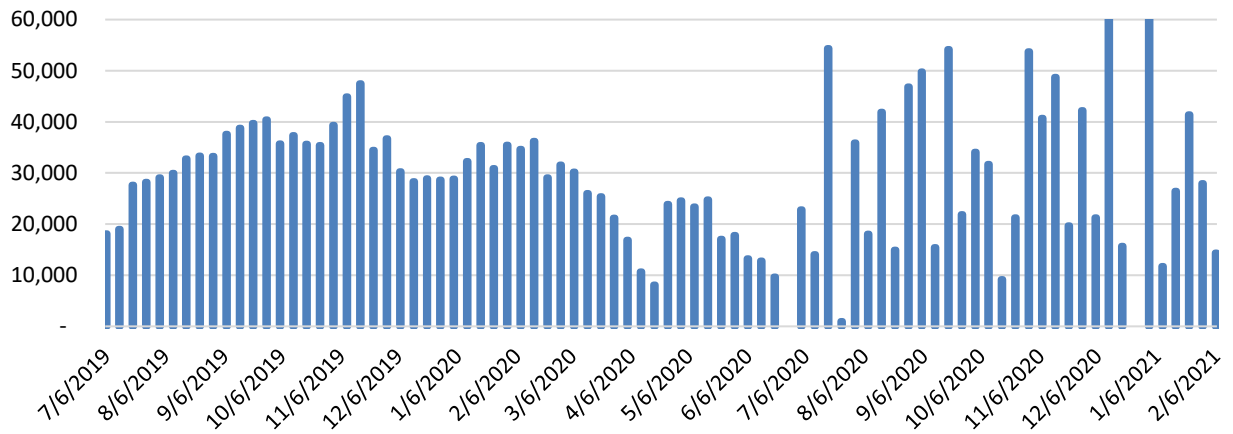
E) Retail Initiatives Program

- This program is on track to invest nearly all its funding.
- The following steps have been taken to stay within budget:
 - Reduced heat pump water heater instant discounts at Home Depot from \$800 to \$500.
 - Ended discounts for on-shelf LEDs. This has reduced the annual forecast from 1.7 million bulbs to 1.4 million.

Bi-Weekly Retail HPWH Sales (invoiced)



Weekly Bulb Sales – Retail (invoiced)



Updated Financials	Program Investment
FY2021 Program Budget	\$7,466,470
7/1 to 1/31 Spending	\$4,871,228
Percent of Budget Spent to Date	65%
Percent of Year Passed	59%

Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings*
Electric Programs	30,793,786	(15,826)
Thermal Programs	-	-

*Negative MMBtu savings indicates thermal interactive effects with lighting measures.

Rebate Type (through 1/31)	Projects
Light Bulbs	902,545
Appliance Rebates	6,682

F) Distributor Initiatives

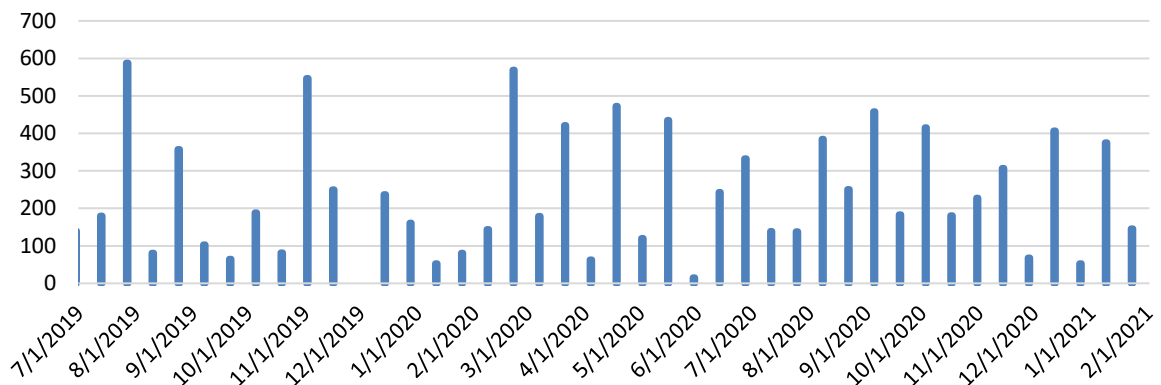
Distributor Non-Lighting

- The pace of heat pump water heater rebates continues to be strong and the program anticipates investing nearly all available funding.
- Field staff are continuing to collect and share market share data for rebated measures by distributor branch.
- Distributors report that in December heat pump water heaters were 78% of top selling electric water heaters and ECM circulator pumps were 36% of top selling circulator pumps.

Distributor Lighting

- Following are summary statistics on the total volume of lighting sales and discounts paid through the “distributor channel”:
 - 14% are screw-bulb (9% of discounts paid)
 - 86% are mogul and T8, T5, and T5HO linear replacement lamps (91% of discounts paid)
- The lamp types with the highest volume of sales continue to be 4’ LED linear replacement lamps (74%) followed by PAR38 screw-in lamps (5%).

Bi-Weekly Distributor HPWH Sales (invoiced)



Updated Financials	Program Investment
FY2021 Program Budget	\$9,321,799
7/1 to 1/31 Spending	\$4,901,954
Percent of Budget Spent to Date	53%
Percent of Year Passed	59%

Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings*
Electric Programs	8,568,140	20,574
Thermal Programs	-	13,730,240

*Negative MMBtu savings indicates thermal interactive effects with lighting measures.

Rebate Type (through 1/31)	Units	Projects
Distributor Lighting	44,846	-
Distributor HVAC (Oil)	-	1,985
Distributor HVAC (Electric)	-	2,305
Distributor HVAC (NG)	-	51
Distributor Hot Water (Electric)	-	3,734

G) Low-Income Initiatives

- **Low Income Direct Mail:** Staff is collaborating with the Maine Department of Health and Human Services (DHHS) to send a mailing to households qualifying for certain DHHS programs. Year-to-date, the Program has fulfilled 559 kits to low-income Mainers, predominantly found through the Low Income Home Energy Assistance Program (LIHEAP) list.
- **Low Income Heat Pump Water Heater Initiative:** To date, installers have completed 313 HPWH installations, with another 285 in the pipeline (a doubling from last month). Higher pace of installations is expected due to recent marketing. Staff forecasts 650 by year-end. In March, the program will launch a heat pump water heater initiative to begin investing the NECEC settlement funds. The NECEC funds will be targeted to reducing energy costs and carbon emissions by installing water heaters in eligible homes where domestic hot water comes off the boiler system. This is expected to be a highly cost-effective measure.
- **Arrearage Management Program (AMP):** Since July 1, 2020, the program has 328 new enrollments into AMP. We continue to provide electricity usage assessments, energy-saving tips, and offers for energy-saving devices.
- **Affordable Heat Initiative (AHI):**
 - Since July 2020, 770 heat pump installations have gone through this low- and moderate-income initiative. The pipeline continues to shrink (currently 92 reservations). Staff have initiated statewide Google ads to keep pace with our autumn investment rate. Heat pump installs are on target to invest 100% of allocated funds by fiscal year end.
 - Since July, 123 weatherization projects have been completed through the initiative. Staff have offered weatherization assistance to 100 homeowners who completed heat pump projects and have expressed interest in air sealing; 31 reservations are in the pipeline.

Updated Financials	Program Investment
FY2021 Program Budget	\$11,542,425
7/1 to 1/31 Spending	\$3,014,008
Percent of Budget Spent to Date	26%
Percent of Year Passed	59%

Additional Details on FY2021 Financials	Program Investment
Expenditures	\$3,014,008
Committed Pipeline	\$762,600
Total (Expenditures & Committed Pipeline)	\$3,776,608
Percent of Current Budget	33%

Energy Savings (through 1/31)	Annual kWh Savings	Annual MMBtu Savings*
Electric Programs	814,694	(145)
Thermal Programs	(1,803,921)	22,830

*Negative MMBtu savings indicates thermal interactive effects with lighting measures.

Initiative (through 1/31)	Units
Direct Installs	489
Market-based Installs	148

H) Renewable Energy Demonstration Grants Program

- The Trust has no new information to report on this initiative this month.

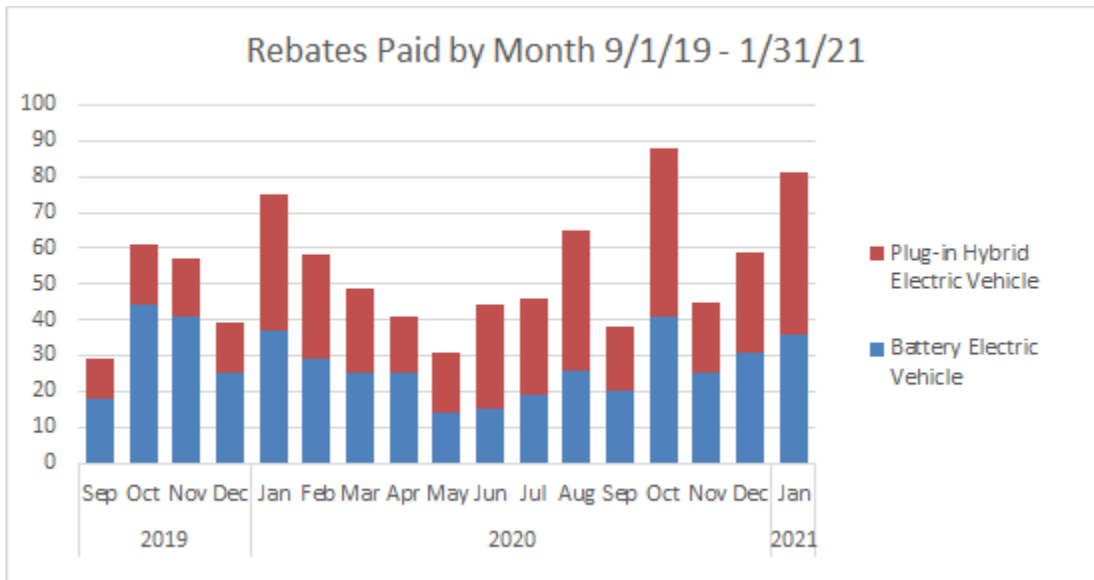
I) Electric Vehicle (EV) Initiatives

Electric Vehicle Supply Equipment (EVSE) Initiative

- Staff issued a new Request for Proposals (RFP) for DC Fast Chargers, called “Phase 3.” Eligible target areas for this solicitation include I-95 from Waterville to Bangor/Brewer, Route 1 from Rockland to Ellsworth, and I-95 from Lewiston to Auburn. Staff will host two pre-bidders conferences to support project planning. Proposals are due to the Trust on April 21, 2021 at 4:00 PM local time.
- A total of ten new Level 2 plugs funded by the Trust have been installed on state government properties including at two Augusta sites at the Department of Transportation (DOT), the Department of Environmental Protection (DEP) East Campus in Augusta, and the Statehouse Garage in Augusta. The Trust has allocated \$74,000 in Volkswagen funds to help install these projects in addition to two more DEP sites in Portland and Bangor which are set to be completed this spring.

EV Accelerator (Rebates)

- The Trust issued 81 EV rebates in the month of January, the second highest monthly total since the program began. The top models this month were the Prius Prime, Nissan LEAF, and RAV4 Prime.
- EMT staff continue to reach out to EV dealers including smaller used car dealers that were not previously eligible for the program but are now eligible to provide rebates on used vehicles to low-income customers.



Total Rebates By Technology Type (9/1/19 – 1/31/21)	Number of Rebates
BEV (Battery Electric Vehicle)	471
PHEV (Plug-in Hybrid Electric Vehicle)	435
Total	906

Updated Financials	Electric Vehicle Supply Equipment	EV Accelerator Program
FY2021 Program Budget	\$2,597,079	\$1,428,012
7/1 to 1/31 Spending	\$54,794	\$685,887
Percent of Budget Spent to Date	2%	48%
Percent of Year Passed		59%

EV Public Education and Outreach

- The Trust provided an overview of EV Initiatives to the Maine Climate Council Transportation Working Group highlighting program activities to date and future plans. These programs are contributing to the broader goals recently set by the Maine Climate Council. Staff will continue to participate in the Transportation Working Group.
- Staff launched a radio public information campaign on 7 stations in the Portland Radio Group and Townsquare Media, including WBLM, WQCB, and Coast 93.1. The messages seek to mitigate range anxiety and raise awareness about the benefits of driving electric. This campaign will continue through the spring.
- Maine was ranked ninth in the country in Plug-in America’s recent report, “Top 25 States Supporting the EV Driver.”

J) Strategic Initiatives

- **Innovation**

- Equipment installation continues on schedule at Ducktrap River of Maine as part of the Phase Change Material (PCM) pilot.
- Customer recruitment concluded for the L2 Smart Charging pilot. The Trust and ERS are now focusing efforts on working with participants to get the systems installed, online, and reporting.

- **Evaluation, Measurement & Verification**

- The Trust has no new information to report on this initiative this month.

3. Administration and Finance Highlights

A) Administration

- The Trust hired Lauren Trapani to the position of Research and Data Analyst. Lauren has been interning with the Trust for the past several months and is focusing primarily on reporting, EM&V, and program support.

B) Financial

Revenues

- The sum of the year's new revenues from state and regional sources through the end of January 2021 was \$43.8 million out of a revised total expected annual revenue of \$71.34 million. Approximately \$552,170 in additional revenue has been received year-to-date on interest from outstanding loans and other miscellaneous revenues. Year-to-date, the Trust has made interfund transfers of \$1,444,849.

Expenditures

- Total expenditures through the end of January 2021 were \$36.48 million of which approximately:
 - i. \$1.6 million was spent on Administration (excluding interfund transfers)
 - ii. \$70,000 was spent on Public Information
 - iii. \$634,000 was spent on Evaluation work
 - iv. \$146,000 was spent on Innovation pilots
 - v. \$3.01 million was spent on Low Income Initiatives
 - vi. \$4.87 million was spent on Retail Initiatives Program
 - vii. \$4.9 million was spent on the Distributor Initiatives Program
 - viii. \$11.72 million was spent through HESP
 - ix. \$5.21 million was spent through the C&I Prescriptive Program
 - x. \$1.08 million was spent on the C&I Custom Program
 - xi. \$991,000 was spent on the Small Business Initiative
 - xii. \$0 was spent in Inter-Agency Transfers
 - xiii. Another \$46.48 million is encumbered across all budget categories but is not yet spent.

Appendix A

Parking and Pole Lighting Retrofits: CIP FON-002-2020 Closeout Report

Overview

The Commercial and Industrial Prescriptive (CIP) program launched the Parking and Pole Lighting Retrofits Funding Opportunity Notice (FON-002-2020) in February 2020. The goal of this opportunity was to offer enhanced incentives to accelerate the conversion to efficient LED lighting in Maine’s public and outdoor places where installers and contractors could work safely during the COVID-19 pandemic. As the COVID-19 pandemic progressed into the spring and summer this opportunity was extended to allow interested parties take advantage of the enhanced incentives.

Funding, Eligibility, and Measures

The outdoor lighting projects received an incentive of \$0.33 per kWh of estimated first-year savings. Projects were eligible for these incentives up to 85% of the measure cost. The FON document outlined the eligibility of a proposed installation, focusing on selected measures and spaces. Eligible measures included two popular outdoor LED options, LED retrofit kits for exterior luminaires, and LED outdoor-area fixtures. Eligible spaces represented some of the most cost-effective areas where lighting could be upgraded, including outdoor walkways, building extremities, and parking lots. Installations on utility poles and indoor spaces were not eligible under this opportunity.

Outreach and Marketing

Initial outreach focused on contacting chambers of commerce, economic development agencies, and Efficiency Maine Qualified Partners. These groups were guided towards the FON’s webpage on the Efficiency Maine website. In addition, the Efficiency Maine communications staff helped the CIP team develop a press release, produce Facebook social posts and place an advertisement in Mainebiz. Press coverage included:

- Portland Press Herald, September 10 – <https://www.pressherald.com/2020/09/10/efficiency-maine-parking-and-pole-lighting-initiative-helps-save-energy-at-over-30-outdoor-locations/>
- Centralmaine.com, September 5 – <https://www.centralmaine.com/2020/09/05/central-maine-business-briefs-attorney-matthew-morgan-named-partner-of-mckee-law-firm/>

Results

Total EMT Incentives	Total Annual kWh Savings	Total Annual Energy Cost Savings	Total Lifetime kWh Savings	Total Lifetime Cost Savings	Total Project Costs
\$561,593	1,996,105	\$294,915	25,949,365	\$3,833,894	\$855,922

Average Project Breakdown:

EMT Incentive	Annual kWh Savings	Estimated Annual Energy Cost Savings	Total Project Cost	Estimated Payback (years)
\$9,853	35,019	\$5,174	\$15,016	1.1

Project Distribution:

