



## **Learning Objectives**

### **For Maine Real Estate Commission Continuing Education Program**

After taking this course, real estate professionals should be able to:

1. Articulate the benefits of energy efficient homes
2. Help clients identify opportunities to upgrade the energy efficiency of their homes
3. Demonstrate to customers how to navigate Efficiency Maine's website to access:
  - a. Rebates
  - b. Financing
  - c. Technical information
  - d. Energy saving tips
  - e. Online calculators
  - f. Installer locator
4. Order complimentary Efficiency Maine brochures to share with clients