

# Putting things in perspective

# Getting Results: FY2016

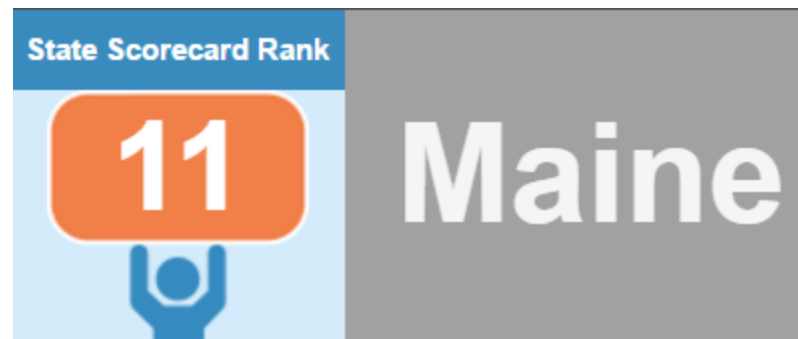
- Annual Savings:
  - 184 million kWh + 272,452 MMBtu;
  - forecasted to lower energy bills by \$29.5 million per year for the lifetime of the upgrades installed.
- Deployed \$43.7 million through programs to engage \$80.9 million of incremental private investment
- Expanded low-income initiatives
- Reduced peak summer demand by 28.4 MW

# Cumulative Impact: 2010 - 2016

Since the inception of the Trust (6 years):

- Reduced annual electricity consumption by 1.1 billion kWh
  - 9% of 2016 annual load statewide
- Reduced peak summer demand on the grid by 117.2 MW
  - 5% of peak demand statewide
- Reduced natural gas, oil, and propane use by 980,000 MMBtu
- Cut GHG emissions by more than 643,000 tons (equivalent to taking roughly 135,400 cars off the road)

# ACEEE State Scorecard (2016)



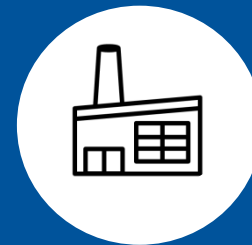
**And “Most Improved”**

Up from 14<sup>th</sup> in 2015  
and 23<sup>rd</sup> in 2014



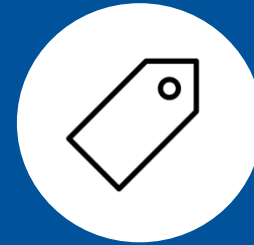


# C&I SECTOR HIGHLIGHTS





# CROSS-SECTOR INITIATIVE HIGHLIGHTS







# RESIDENTIAL SECTOR



# FY2017 PLANS:

- Shifting to All LEDs
- Growing emphasis on integration of controls
- Maintaining weatherization initiatives
- Aiming for 7000 ductless heat pumps
- Building out the Natural Gas Conservation Programs across all utilities
- Using direct installation for HP water heaters in low-income homes



# Recognition

*For those who make Energy Efficiency work in Maine:*

1. Policymakers and Regulators
2. Board of Trustees
3. Staff of EMT
4. EMT Sub-contractors, and
5. Trade Allies

# Business Programs

- BellSimons Co., Biddeford
- Camille's Electric, Biddeford
- Gilman Electric Supply Co., Portland
- Mechanical Services, Inc., Portland
- Rexel, Biddeford
- Rockingham Electrical Supply Co., Portland
- Trask-Decrow Machinery, Scarborough
- Wesco International, Portland

# Residential Programs

## Heat Pumps and Central Heating Systems

- Augusta Natural Gas, Augusta
- Central Maine Heat Pumps, Benton
- Charlie Burnham Energy Service, Freeport
- Dave's World, Dover-Foxcroft
- Dead River Company, South Portland
- Downeast Energy, Brunswick
- MAC Heat Pumps, Bangor
- Pine State Services, South Portland
- Royal River Heat Pumps, Freeport
- Valley Home Services, Patten

# Residential Programs

## Weatherization, Lighting and Appliances

- Weatherization
  - The Breathable Home, Augusta
  - Evergreen Home Performance, Rockland
  - The Heat Doctor, Portland
  - Home Energy Answers, Albion
  - Penobscot Home Performance, Brewer
- Lighting and Appliances
  - Dunnett, Inc., Bangor
  - General Electric, Boston, MA
  - Wayside Food Programs, Portland

# Marketing

- AAA Energy Service Co., Pittsfield
- Greater Portland Sustainability Council—Greenfest, Portland

# Innovation

- City of Bangor
- Town of York



# Philip C. Hastings Award

## Hannaford Supermarkets