

**Residential Registered Vendor
Monthly Newsletter
May 12, 2021**



1) Top Weatherization Performers (past four months)

1. Evergreen Home Performance
2. Free Energy Maine
3. Horizon Homes

2) Top Heat Pump Performers (past four months)

1. Dave's World
2. Valley Home Services
3. Royal River Heat Pumps

3) Top Low-Income Weatherization Performers (past four months)

1. Sealed Envelope
2. Facility Management Group
3. Hole in Your Bucket Audits

4) Top Low-Income Heat Pump Performers (past four months)

1. Valley Home Services
2. Hometown Heat Pumps, Inc.
3. Nicatou Stove Shop

5) 20% Reduction in Residential Heat Pump Rebate Amounts – To continue to support the widespread popularity of heat pumps with our limited budgets, we reduced rebate amounts by 20% effective 5/1/2021.

Rebate Amounts	Before 5/1/2021	As of 5/1/2021
Tier 1 First Indoor Unit	\$500	\$400
Tier 1 Second Indoor Unit	\$250	\$200
Tier 2 First Indoor Unit	\$1,000	\$800
Tier 2 Second Indoor Unit	\$500	\$400

In addition, rebates for installations on or after 5/1/2021 must be claimed within 90 days of installation. This is a change from the past 12-month window.

There are no other eligibility changes and low- and moderate-income first-unit heat pump rebate amounts are not impacted.

(cont.)

In order to minimize impact on homeowners who have already received a written quote, the following upgrades are grandfathered:

- Heat pumps installed before 5/1/2021, or
- Heat pumps quoted in writing prior to 5/1/2021 and installed and claimed by 7/31/21

6) *New 90-Day Window for Submitting Rebate Claims* – In addition to heat pump claims, weatherization, geothermal, and pellet boiler rebate claims must be submitted within:

- a) 12 months of installation for upgrades completed on or before 4/30/2021
- b) 90 days of installation for upgrades completed on or after 5/1/2021

7) *Heat Pump Installation Requirements Checklist Changes* – On April 21, we made three changes to the [Heat Pump Installation Requirements Checklist](#).

- 1) Removed “level and plumb” as requirement for outdoor unit
- 2) Added “deck” to “Does not interfere with walkway, porch, window or door”
- 3) Added “Water from defrost will not form ice on walkway”

We hope these changes work well for you. If you’d like to suggest any additional changes, please let us know.

8) *Heat Pump Installation Training Opportunities* – The following courses are being offered by Efficiency Maine Registered Trainers.

Dates	Course Title	Location	Registration Information
5/17/2021 – 5/21/2021	Heat Pump Installer*	Kennebec Valley Community College	Click for Course Information
5/26/2021 – 5/27/2021	Heat Pump Installer*	F.W. Webb	Click for Course Information
6/9/2021 – 6/10/2021	Heat Pump Installer*	F.W. Webb	Click for Course Information
6/16/2021 – 6/22/2021	Heat Pump Installer*	Maine Energy Marketers Association	Click for Course Information

* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

9) *Tip from the Field* – One of the best practices we’ve observed is using pitched PVC piping rather than flexible hose for condensate lines that can’t be run vertically. This avoids dips that could block flow and result in a service call.

10) *Rebate Processing Tip* – The [heat pump](#), [weatherization](#), [geothermal heat pump](#) and [biomass heating](#) system rebate claim forms were all updated on May 1.

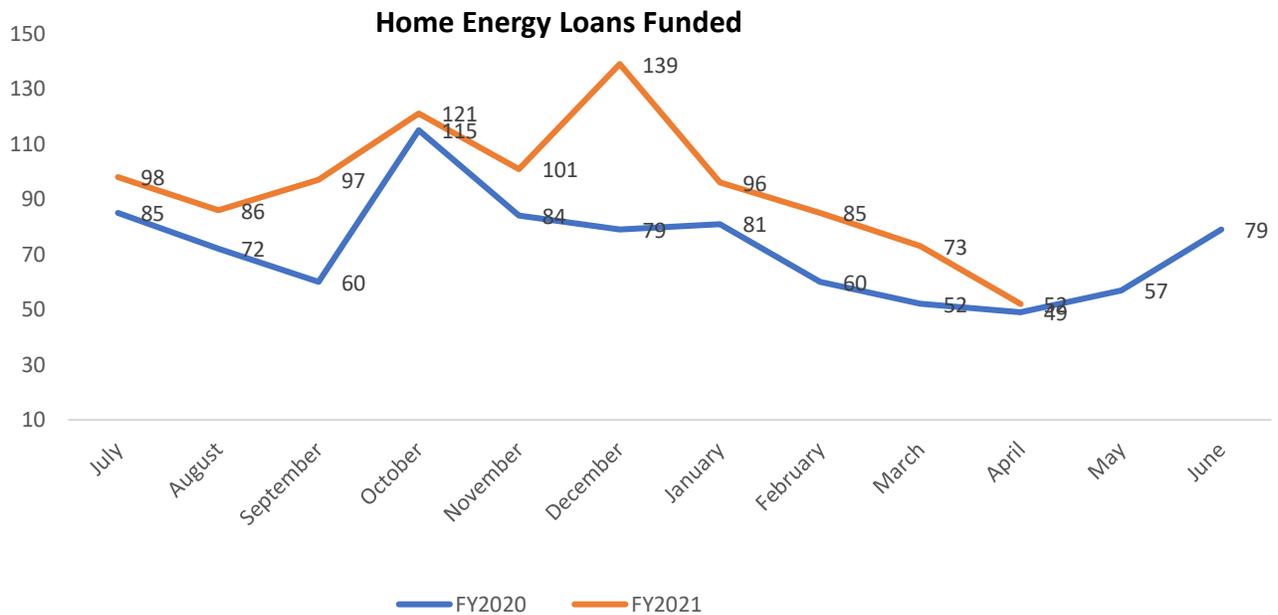
11) *Fact of the Month* – Thanks to you, more than 70,000 heat pumps have been installed in homes and businesses across Maine.

12) Tool of the Month – Our [Compare Home Heating Costs web tool](#) was recently updated. The cost table is now linked to a graph below that automatically changes as inputs are adjusted. The graph shows that heat pumps are far less expensive than propane. This may be helpful to link to from your website, or to export a graph into your sales brochures.

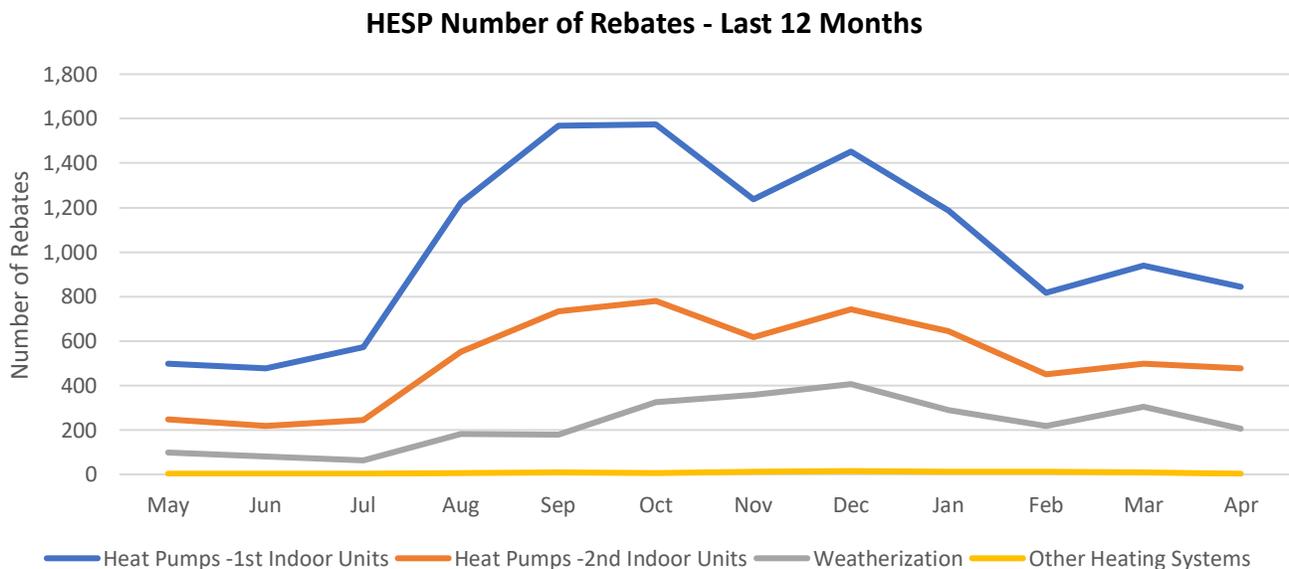
13) April Loans up 6% Year-Over-Year and Year-to-Date Loans were up 29% – If you don't already have a loan portal ID and password, you can reach our financial services provider (NEIF) by calling our Call Center (866-376-2463).

PROGRAM RESULTS

Energy Loans



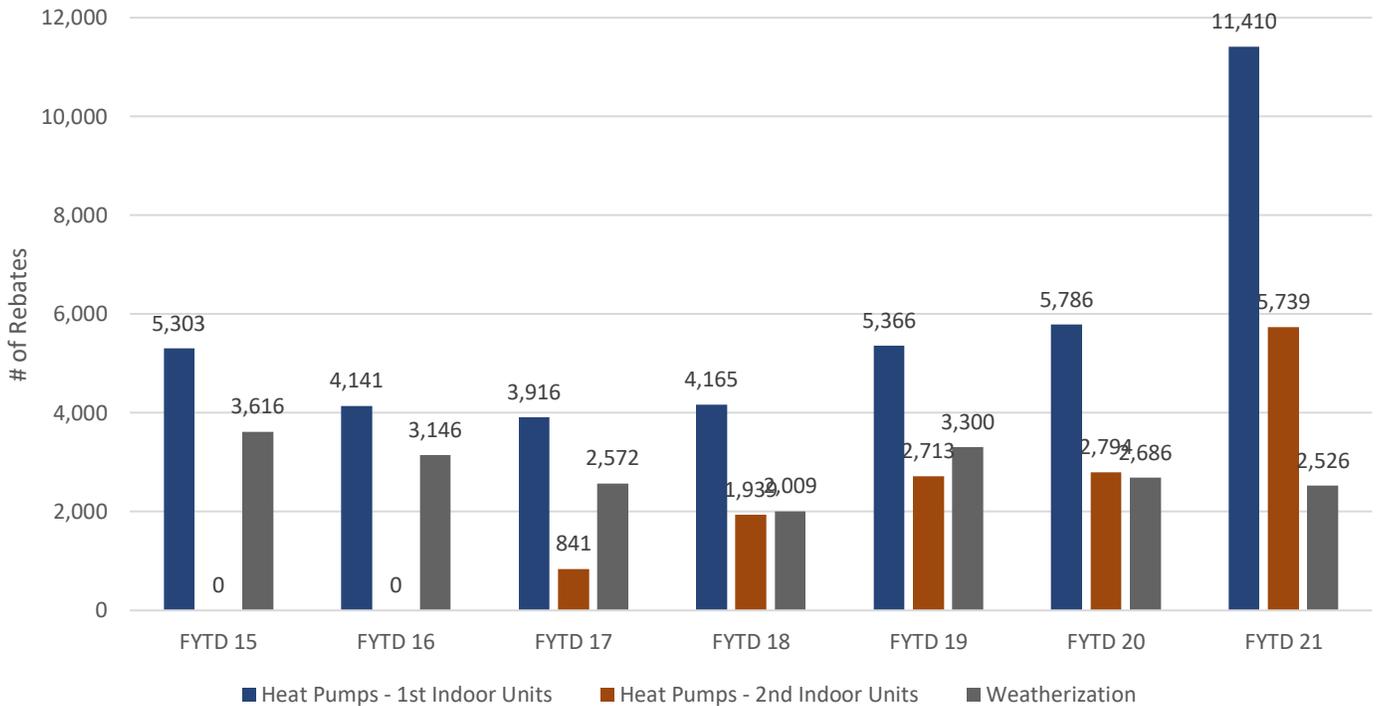
Home Energy Savings Program (HESP)



HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2020								2021				Total
		May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	April	
1	Heat Pumps - 1st Indoor Units	499	477	572	1,221	1,567	1,574	1,238	1,452	1,188	816	939	843	12,386
2	Heat Pumps - 2nd Indoor Units	248	218	245	552	734	780	616	742	645	451	497	477	6,205
3	Air Sealing	31	20	21	67	54	115	123	134	84	75	93	71	888
4	Attic Insulation	33	26	17	54	65	91	104	124	95	67	100	63	839
5	Basement Insulation	21	22	16	38	44	88	96	99	80	57	77	50	688
6	Wall Insulation	13	11	9	23	17	30	34	49	30	18	33	21	288
7	Geothermal HP	1	1	1	1	0	3	2	3	5	5	4	0	26
8	Pellet Boiler	2	3	2	6	8	3	10	12	6	8	6	4	70
Total		848	778	883	1,962	2,489	2,684	2,223	2,615	2,133	1,497	1,749	1,529	21,390

Fiscal Year To Date Rebate Comparisons

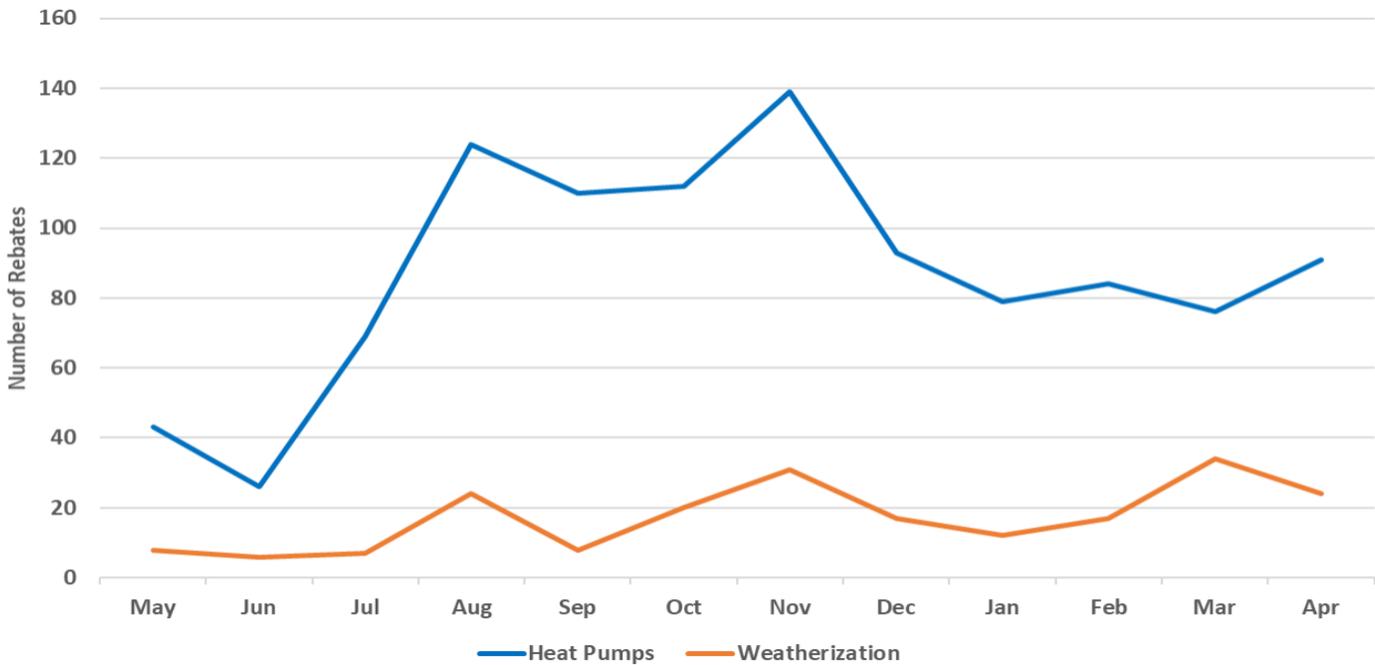


Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21
1	Heat Pumps - 1st Indoor Units	5,303	4,141	3,916	4,165	5,366	5,786	11,410
2	Heat Pumps - 2nd Indoor Units	0	0	841	1,939	2,713	2,794	5,739
3	Air Sealing	1,877	1,471	1,141	902	1,218	968	837
4	Attic Insulation	888	936	772	606	979	824	780
5	Basement Insulation	670	521	440	344	773	641	645
6	Wall Insulation	181	218	219	157	330	253	264
7	Geothermal HP	88	57	74	15	24	32	24
8	Pellet Boiler	266	67	77	51	42	51	65
Total Measures Installed		9,273	7,411	7,480	8,179	11,445	11,349	19,764

Low Income Program

Rebates for Low- and Moderate-Income (LMI) Mainers



Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS - November 2019 Launch)

	2020								2021				12-Month Totals
Low- and Moderate-Income Rebate Type	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	
Heat Pumps	43	26	69	124	110	112	139	93	79	84	76	91	1,046
Weatherization	8	6	7	24	8	20	31	17	12	17	34	24	208
Total LMI Measures	51	32	76	148	118	132	170	110	91	101	110	115	1,254