

**Residential Registered Vendor
Monthly Newsletter
June 9, 2021**



1) Top Weatherization Performers (past four months)

1. Evergreen Home Performance
2. Seal It Insulation Systems
3. New England Spray Foam Insulation

2) Top Heat Pump Performers (past four months)

1. Dave's World
2. Royal River Heat Pumps
3. Valley Home Services

3) Top Low-Income Weatherization Performers (past four months)

1. Sealed Envelope
2. New England Spray Foam Insulation
3. Facility Management Group

4) Top Low-Income Heat Pump Performers (past four months)

1. Valley Home Services
2. Hometown Heat Pumps, Inc.
3. Nicatou Stove Shop

5) HSPF Change for Single-Unit Ducted Heat Pumps – Effective 6/1/2021, the minimum HSPF for a ducted heat pump with a single indoor unit will be reduced from 12.0 to 10.0. We hope that broadening the eligibility will encourage the installation of more single indoor unit ducted systems. Single indoor **ductless units** must still have an HSPF of 12.0 or greater.

6) Heat Pump Installation Training Opportunities – The following courses are being offered by Efficiency Maine Registered Trainers.

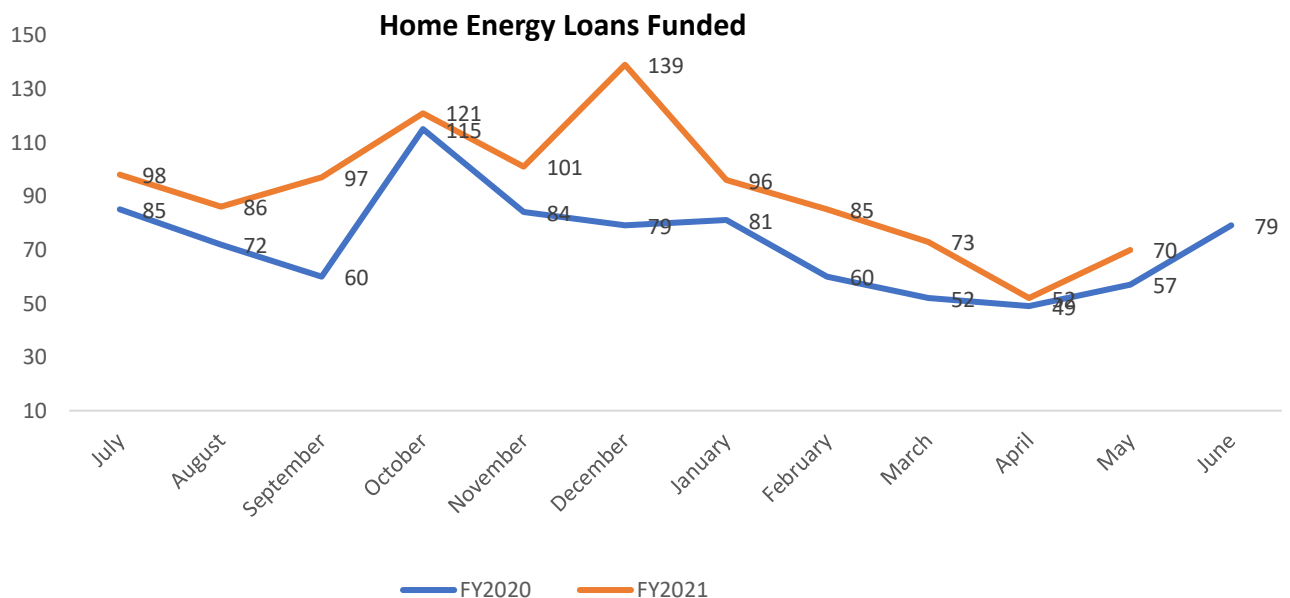
Dates	Course Title	Location	Registration Information
6/9/2021 – 6/10/2021	Heat Pump Installer*	F.W. Webb	Click for Course Information
6/16/2021 – 6/22/2021	Heat Pump Installer*	Maine Energy Marketers Association	Click for Course Information
6/23/2021 – 6/24/2021	Heat Pump Installer*	F.W. Webb	Click for Course Information
8/23/2021 – 8/27/2021	Heat Pump Installer*	Kennebec Valley Community College	Click for Course Information

* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

- 7) **Tip from the Field** – To ensure maximum heat pump line set insulation life, be sure to protect it from sunlight and water. *Some* insulation products have a coating that provides UV protection. The end of *all* insulation products should be sealed to keep water out.
- 8) **Rebate Processing Tip** – The mailing address for rebate claims has changed. If you mail claims to Efficiency Maine, please mail them to PO Box 219, Brunswick, ME 04011–0219
- 9) **Tool of the Month** – Efficiency Maine updates brochures as rebates and eligibility requirements change. To make sure you have the latest versions, request them by phone at 866-376-2463, or via info@efficiencymaine.com. The following brochures are available for FREE to all Residential Registered Vendors: [Residential Incentives](#) (a.k.a. "all Programs") • [Weatherization Rebates](#) • [Weatherization Myths and Facts](#) • [Residential Heat Pump Rebates](#) • [Heat Pump User Tips](#) • [Heat Pump Myths and Facts](#) • [Introduction to Heat Pumps](#) • [Heating and Water Heating Instant Discounts](#) • [Quick Guide to Home Heating](#) • [Introduction to ECM Circulator Pumps](#) • [Home Energy Loans](#) • [Low- and Moderate-Income Weatherization and Heat Pump Rebates](#) • [Guide to Water Heating](#) • [Heat Pump Water Heater User Tips](#) • [Heat Pump Water Heater Myths and Facts](#) • [Heating and Water Heating Instant Discounts](#).
- 10) **Fact of the Month** – Thanks to you, we've paid over \$20 million in residential rebates in the last 12 months.
- 11) **May Loans up 23% Year-Over-Year and Year-to-Date Loans were up 28%** – If you don't already have a loan portal ID and password, you can reach our financial services provider (NEIF) by calling our Call Center (866-376-2463).

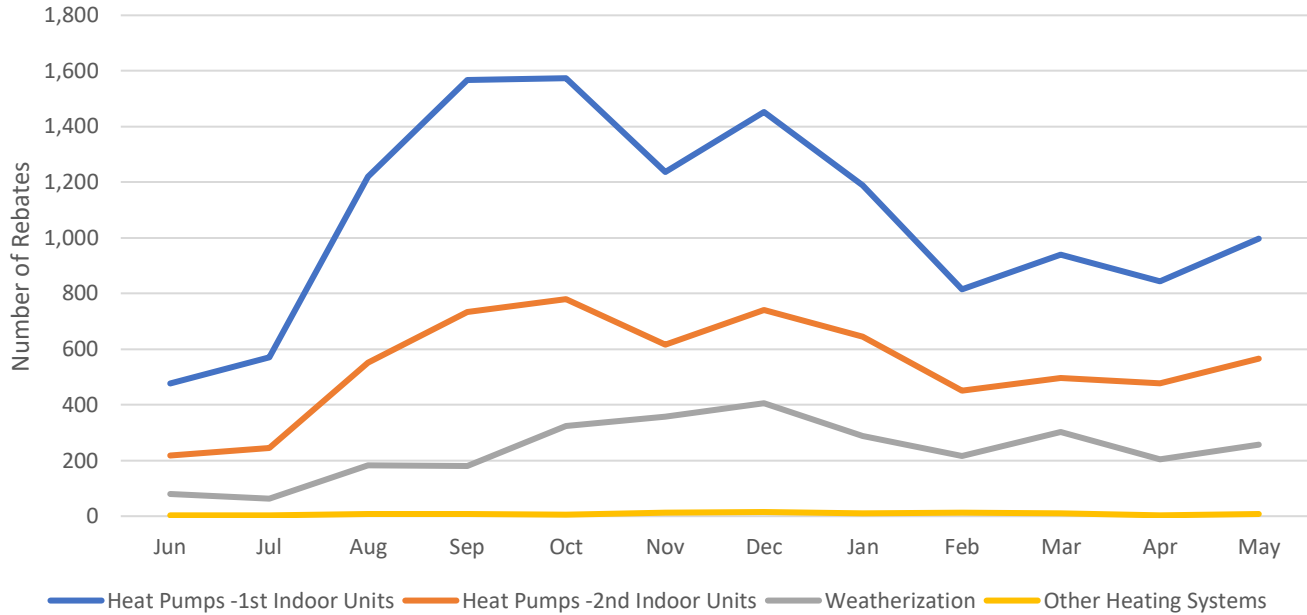
PROGRAM RESULTS

Energy Loans



Home Energy Savings Program (HESP)

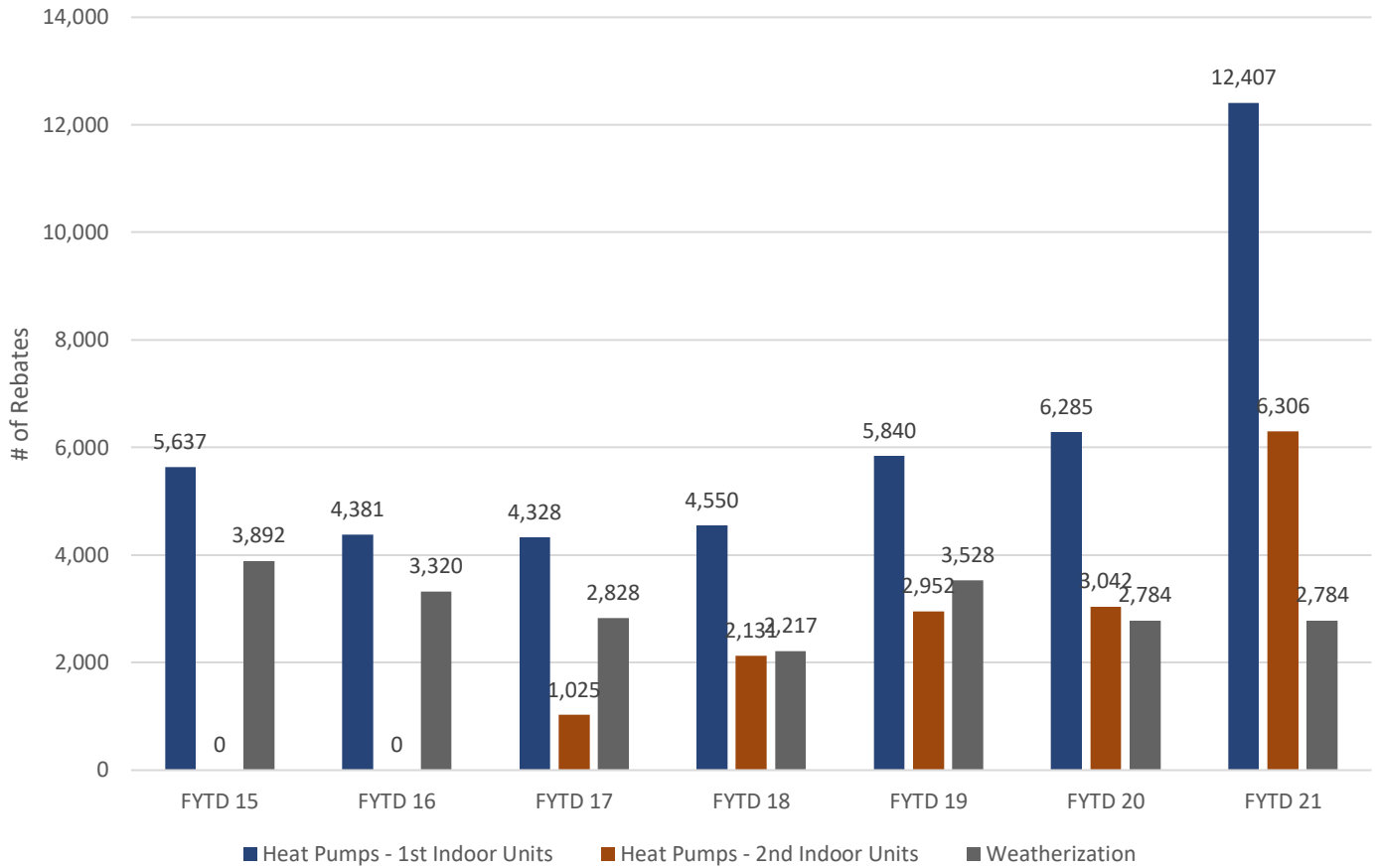
HESP Number of Rebates - Last 12 Months



HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2020								2021					Total
		Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	April	May		
1	Heat Pumps - 1st Indoor Units	477	572	1,221	1,567	1,574	1,238	1,452	1,188	816	939	843	997	12,884	
2	Heat Pumps - 2nd Indoor Units	218	245	552	734	780	616	742	645	451	497	477	567	6,524	
3	Air Sealing	20	21	67	54	115	123	134	84	75	93	71	89	946	
4	Attic Insulation	26	17	54	65	91	104	124	95	67	100	63	92	898	
5	Basement Insulation	22	16	38	44	88	96	99	80	57	77	50	54	721	
6	Wall Insulation	11	9	23	17	30	34	49	30	18	33	21	23	298	
7	Geothermal HP	1	1	1	0	3	2	3	5	5	4	0	1	26	
8	Pellet Boiler	3	2	6	8	3	10	12	6	8	6	4	6	74	
Total		778	883	1,962	2,489	2,684	2,223	2,615	2,133	1,497	1,749	1,529	1,829	22,371	

Fiscal Year To Date Rebate Comparisons

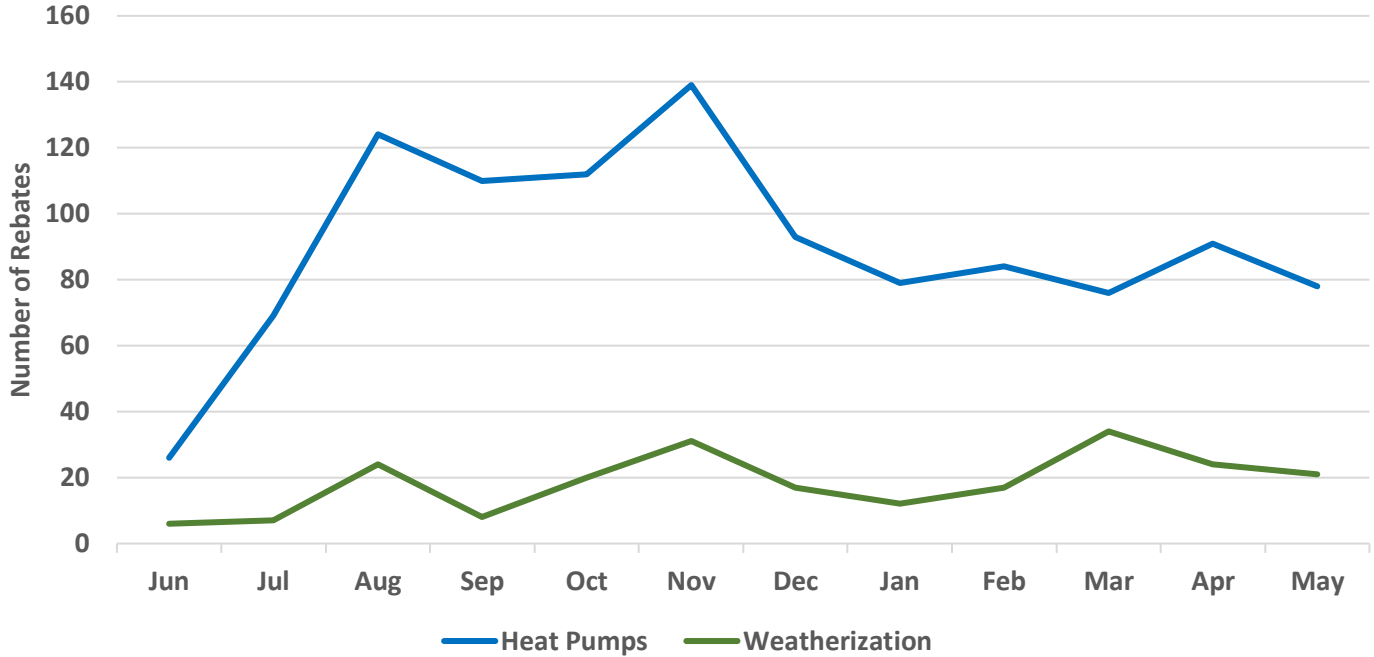


Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21
1	Heat Pumps - 1st Indoor Units	5,637	4,381	4,328	4,550	5,840	6,285	12,407
2	Heat Pumps - 2nd Indoor Units	0	0	1,025	2,131	2,952	3,042	6,306
3	Air Sealing	2,010	1,539	1,252	988	1,299	999	926
4	Attic Insulation	957	994	848	677	1,046	857	872
5	Basement Insulation	723	553	488	383	825	662	699
6	Wall Insulation	202	234	240	169	358	266	287
7	Geothermal HP	91	62	77	16	24	33	25
8	Pellet Boiler	272	71	82	54	42	53	71
Total Measures Installed		9,892	7,834	8,340	8,968	12,386	12,197	21,593

Low Income Program

Rebates for Low- and Moderate-Income (LMI) Mainers



Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS - November 2019 Launch)

	2020							2021					12-Month Totals
Low- and Moderate-Income Rebate Type	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Heat Pumps	26	69	124	110	112	139	93	79	84	76	91	78	1,348
Weatherization	6	7	24	8	20	31	17	12	17	34	24	21	273
Total LMI Measures	32	76	148	118	132	170	110	91	101	110	115	99	1,621