

**Residential Registered Vendor  
Monthly Newsletter  
April 13, 2022**



- 1) **Efficiency Maine Receives \$25M Federal Funding for Low-Income Weatherization** – Efficiency Maine has been granted \$25 million to augment our low- and moderate-income weatherization program over the next four years.
- 2) **Low- and Moderate-Income (LMI) Weatherizing Is Doubling** – Weatherization contractors are on pace to double LMI homes weatherized this year compared to last year.
- 3) **BPI Full Scholarships at KVCC** – Kennebec Valley Community College (KVCC) will now be covering the full cost of BPI Building Analyst classes. For course information or to register, please click [here](#).
- 4) **Dave’s World Installs Over 2,000 Heat Pumps** – Congratulations to Dave’s World for being the first to install over 2,000 rebated heat pumps since July 1, 2021.
- 5) **Tip to Expedite Heat Pump Rebates** – To ensure rapid rebate processing, be sure heat pump model numbers are complete, accurate, and align with the model numbers that appear in the [AHRI directory](#).
- 6) **\$500 Scholarships for Heat Pump and Weatherization Training** – We offer 50% of course and exam costs up to a maximum scholarship of \$500 per employee for classes that meet Efficiency Maine Heat Pump Installer Training requirements or Building Performance Institute (BPI) Building Analyst training (certification or recertification). Scholarships are not available for courses paid for by KVCC (see item 3). For more details, [click here](#).
- 7) **Fact of the Month** – We have adjusted our estimate of the average cost of installing a single-zone heat pump from \$3,750 to \$4,600. This is reflected on our [website](#) and [heat pump brochure](#).
- 8) **Heat Pump Installation Training Opportunities** – The following courses are being offered by Efficiency Maine Registered Trainers.

Dates	Course Title	Location	Registration Information
4/27/2022 – 4/28/2022	Heat Pump Training*	F.W. Webb Company	<a href="#">Click for course information</a>
5/2/2022 – 5/6/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	<a href="#">Click for course information</a>
5/9/2022 – 5/13/2022	Heat Pump Installer*	Kennebec Valley Community College	<a href="#">Click for course information</a>
7/18/2022 – 7/22/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	<a href="#">Click for course information</a>

8/8/2022 – 8/12/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	<a href="#">Click for course information</a>
8/22/2022 – 8/26/2022	Heat Pump Installer*	Kennebec Valley Community College	<a href="#">Click for course information</a>
9/26/2022 – 9/30/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	<a href="#">Click for course information</a>
12/19/2022 – 12/23/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	<a href="#">Click for course information</a>

\* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

**9) Top Weatherization Performers (past four months)**

1. Evergreen Home Performance
2. Horizon Residential Energy Services
3. Seal It Insulation Systems

**10) Top Heat Pump Performers (past four months)**

1. Dave’s World
2. Royal River Heat Pumps
3. Valley Home Services

**11) Top Low-Income Weatherization Performers (past four months)**

1. Healthy Home Results
2. Sealed Envelope
3. Affordable Home

**12) Top Low-Income Heat Pump Performers (past four months)**

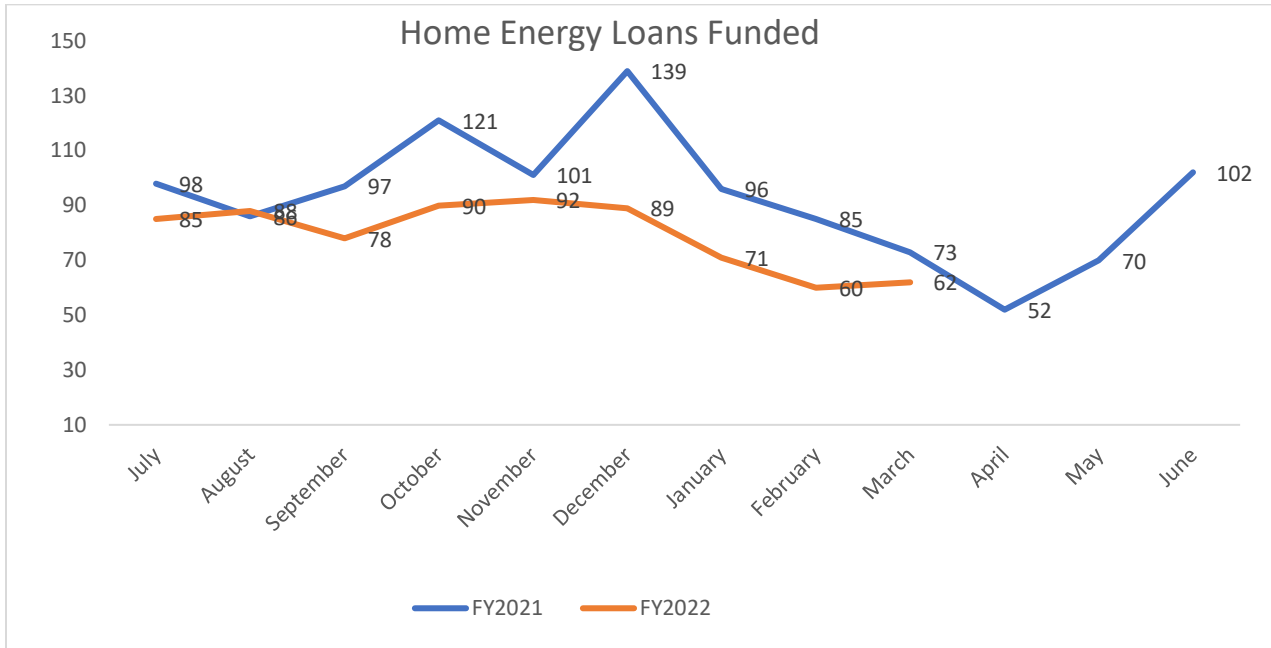
1. Valley Home Services (tied)
1. Dave’s World (tied)
2. Hometown Heat Pumps
3. BDC Heat Pump Installations

**13) Loan Update** – March’s 62 loans were down 15% from March of last year and fiscal year-to-date loans are down 20% over the last year. If you don't already have a loan portal ID and password, you can reach our financial services provider (NEIF) by calling our Call Center (866-376-2463).

(Program Results follow on next page)

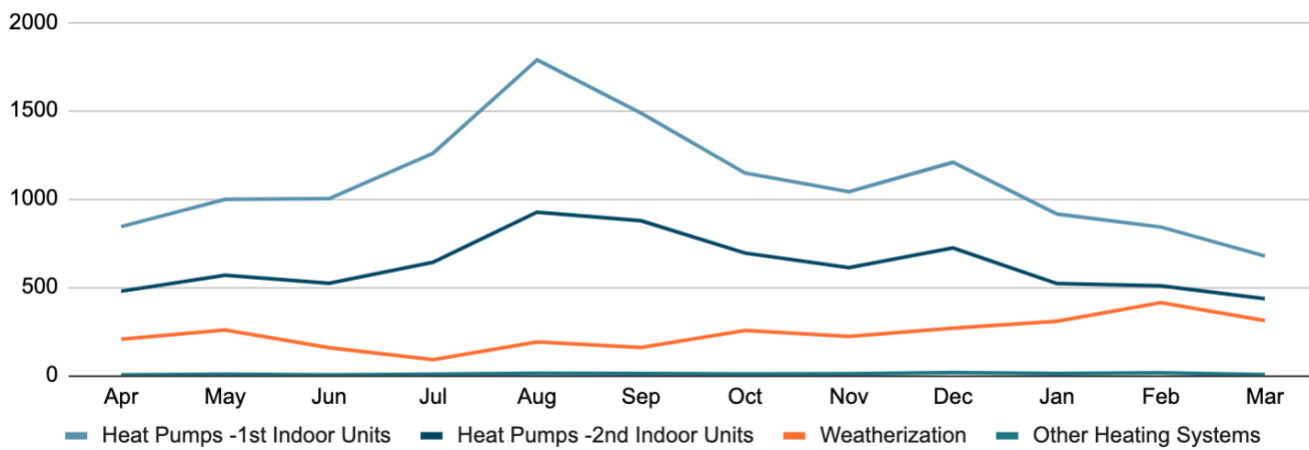
**PROGRAM RESULTS**

**Energy Loans**



**Home Energy Savings Program (HESP)**

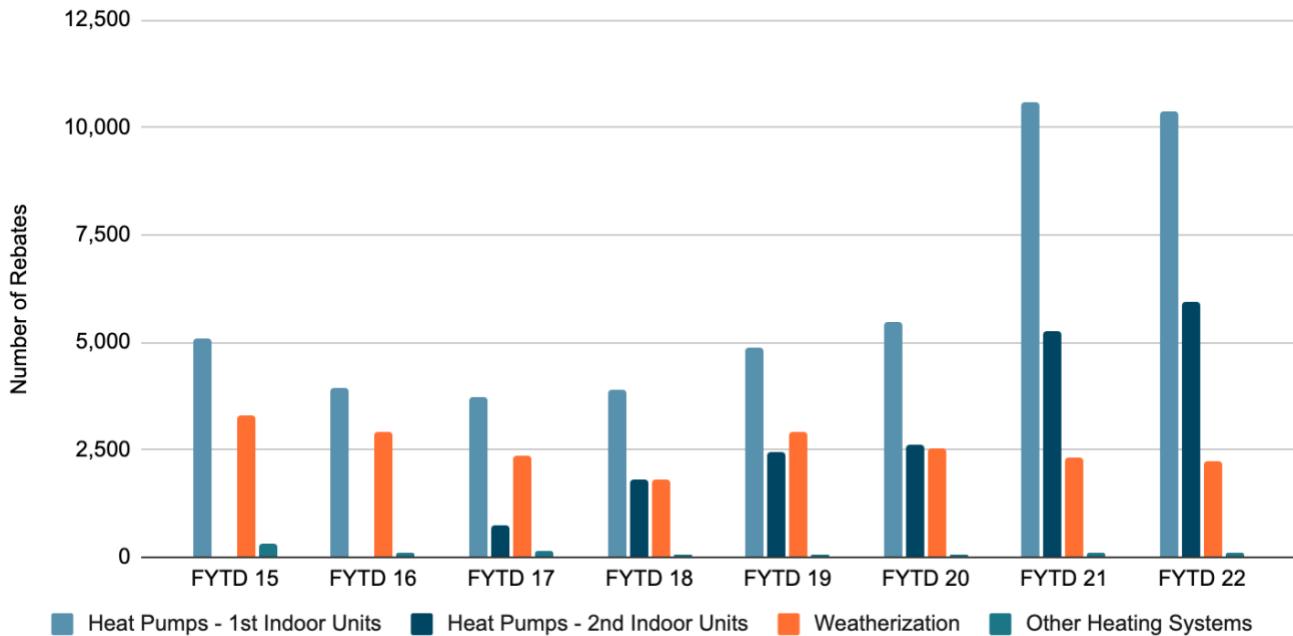
**HESP Number of Rebates – Last 12 Months**



### HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2021										2022			Total
		Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		
1	Heat Pumps - 1st Indoor Units	843	997	1,001	1,258	1,787	1,486	1,146	1,041	1,207	914	840	676	<b>13,196</b>	
2	Heat Pumps - 2nd Indoor Units	477	567	522	641	924	876	693	610	722	520	507	435	<b>7,494</b>	
3	Air Sealing	71	89	45	28	59	48	70	53	76	97	120	98	<b>854</b>	
4	Attic Insulation	63	92	45	28	66	50	85	80	95	107	138	105	<b>954</b>	
5	Basement Insulation	50	54	50	25	47	41	72	60	74	78	100	82	<b>733</b>	
6	Wall Insulation	21	23	17	9	18	20	28	28	23	25	54	26	<b>292</b>	
7	Geothermal HP	0	1	0	3	2	1	2	1	4	3	2	1	<b>20</b>	
8	Pellet Boiler	4	6	3	5	10	10	7	9	12	8	13	4	<b>91</b>	
<b>Total</b>		<b>1,529</b>	<b>1,829</b>	<b>1,683</b>	<b>1,997</b>	<b>2,913</b>	<b>2,532</b>	<b>2,103</b>	<b>1,882</b>	<b>2,213</b>	<b>1,752</b>	<b>1,774</b>	<b>1,427</b>	<b>23,634</b>	

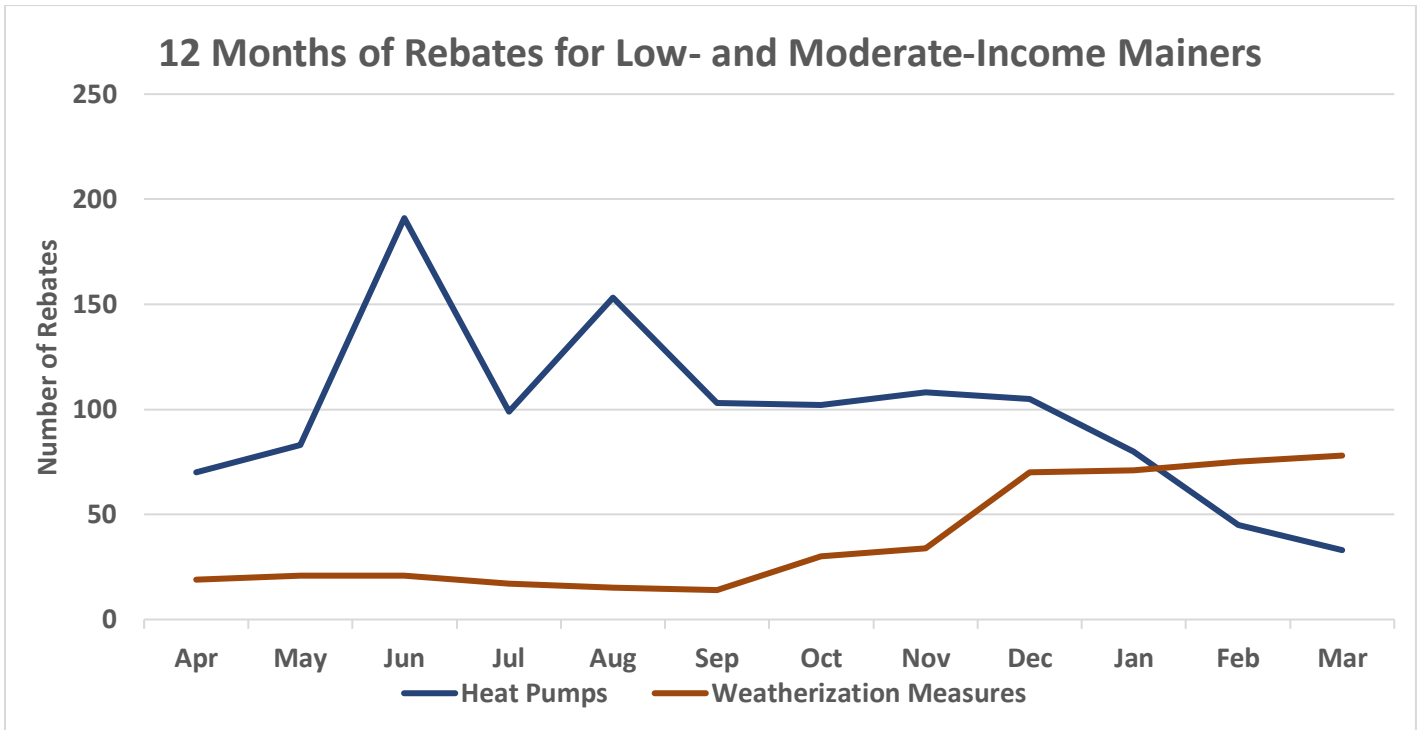
### Fiscal Year-to-Date Rebate Comparisons



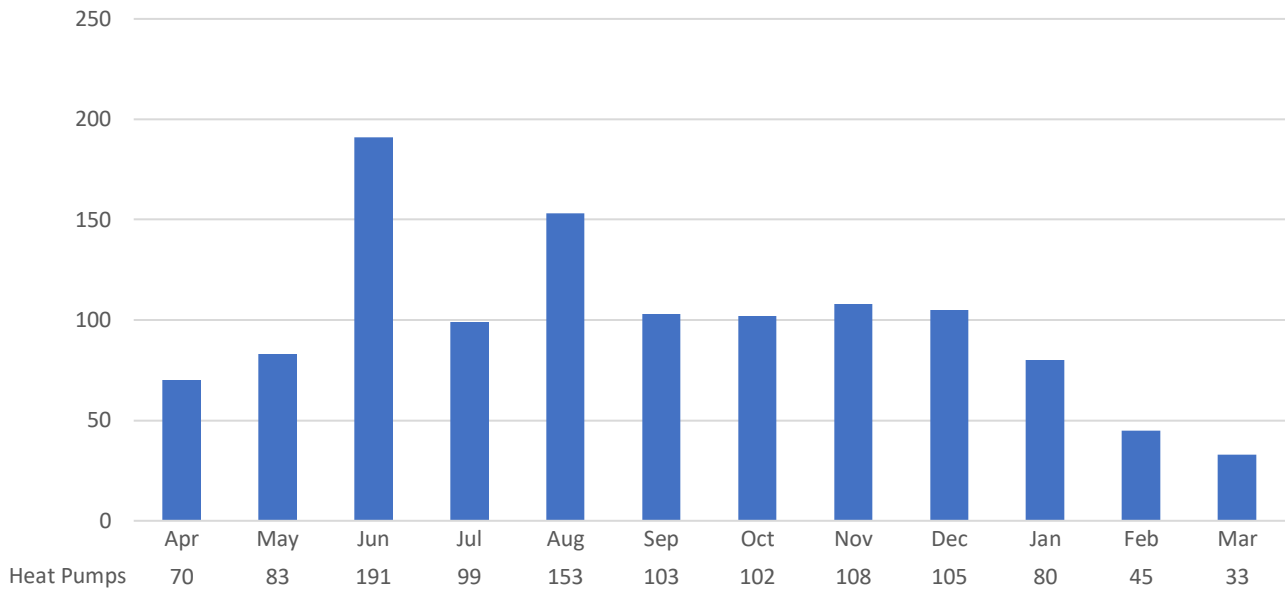
### Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21	FYTD 22
1	Heat Pumps - 1st Indoor Units	5,075	3,951	3,712	3,907	4,877	5,453	10,567	10,355
2	Heat Pumps - 2nd Indoor Units	0	0	747	1,811	2,448	2,626	5,262	5,928
3	Air Sealing	1,738	1,361	1,045	817	1,068	922	766	649
4	Attic Insulation	796	866	698	552	877	775	717	754
5	Basement Insulation	622	487	402	304	676	607	595	579
6	Wall Insulation	159	199	196	145	298	231	243	231
7	Geothermal HP	76	50	69	15	21	28	24	19
8	Pellet Boiler	254	65	69	48	40	50	61	78
<b>Total Measures Installed</b>		<b>8,720</b>	<b>6,979</b>	<b>6,938</b>	<b>7,599</b>	<b>10,305</b>	<b>10,692</b>	<b>18,235</b>	<b>18,593</b>

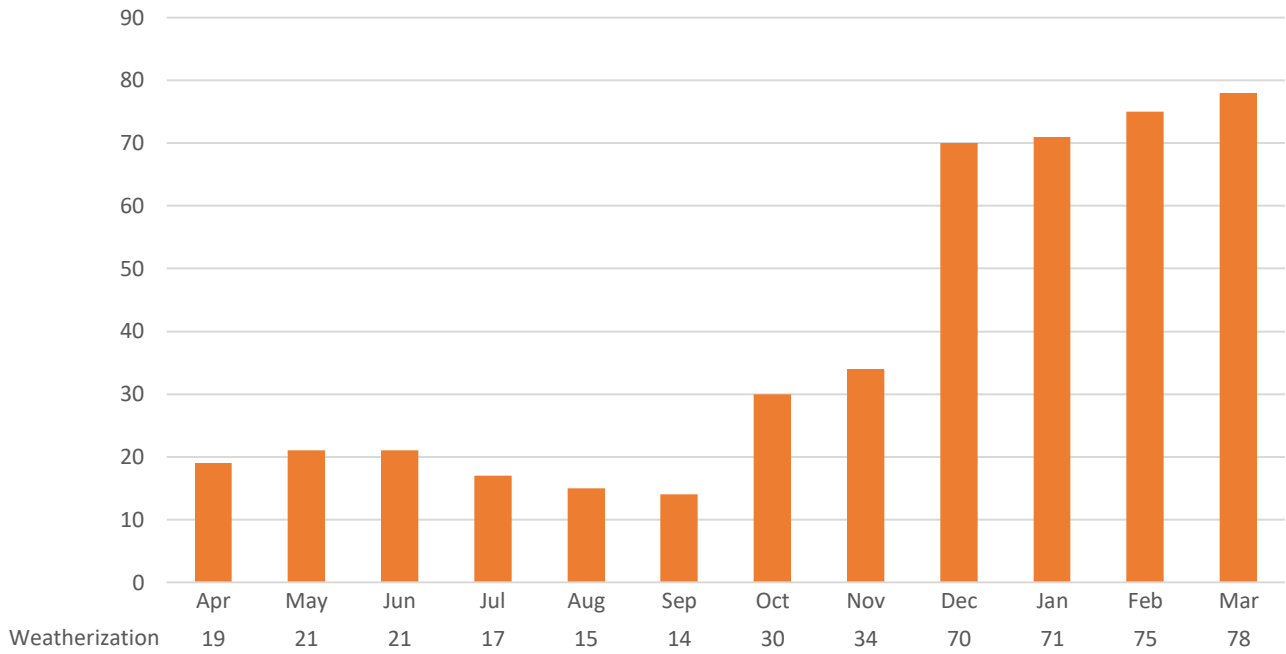
### Low Income Program



### 12 Months of LMI Heat Pumps



### 12 Months of LMI Weatherization Measures



### Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS)

Low- and Moderate-Income Rebate Type	2021									2022			Total
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Last 12 Months
<b>Heat Pumps</b>	<b>70</b>	<b>83</b>	<b>191</b>	<b>99</b>	<b>153</b>	<b>103</b>	<b>102</b>	<b>108</b>	<b>105</b>	<b>80</b>	<b>45</b>	<b>33</b>	<b>1,172</b>
LMI Air Sealing w/Assessment (\$600)	13	11	10	7	9	6	16	22	39	30	32	31	226
LMI Attic Insulation (currently 90% up to \$9,000)	2	7	7	5	3	2	7	6	13	16	19	20	107
LMI Basement Insulation (currently 90% up to \$9,000)	4	1	4	4	3	4	6	4	12	19	18	19	98
LMI Wall Insulation (currently 90% up to \$9,000)	0	2	0	1	0	2	1	2	6	6	6	8	34
<b>Weatherization Measures</b>	<b>19</b>	<b>21</b>	<b>21</b>	<b>17</b>	<b>15</b>	<b>14</b>	<b>30</b>	<b>34</b>	<b>70</b>	<b>71</b>	<b>75</b>	<b>78</b>	<b>465</b>
<b>Total LMI Measures</b>	<b>89</b>	<b>104</b>	<b>212</b>	<b>116</b>	<b>168</b>	<b>117</b>	<b>132</b>	<b>142</b>	<b>175</b>	<b>151</b>	<b>120</b>	<b>111</b>	<b>1,637</b>