

**Residential Registered Vendor
Monthly Newsletter
May 11, 2022**



- 1) **Save the Date – Efficiency Maine Annual Event on June 16** – We’ve missed gathering with you and recognizing the good work you do for the state of Maine. So we’re especially pleased to invite you to our Annual Event, which will be conducted on Thursday, June 16, at the Hilton Garden Inn in Freeport. Save the date and watch this space. We’ll be in touch with more details via email and in next month’s issue of the newsletter.
- 2) **Tip to Accelerate Rebate Processing** – Please be sure to include both the install address and mailing address, if different, so we send the check to the proper address.
- 3) **Co-op Marketing Reminder** – Efficiency Maine offers matching funds for heat pump and weatherization co-op marketing. We'll pay 50% of the cost up to \$5,000 each calendar year per Residential Registered Vendor listed location. Click [here](#) for the claim form.
- 4) **Tip from the Field** – To avoid complaints about excessive heating of upper floors when a multi-zone heat pump serves more than one floor, consider installing a remote thermostat and disabling “thermal fan,” or enabling “cold air prevention.”
- 5) **Fact of the Month** – Efficiency Maine is investing heavily in heat pump marketing. You can see our ads in newspapers and magazines, on the web, and delivered to mailboxes, and hear them on the radio.
- 6) **Heat Pump Installation Training Opportunities** – The following courses are being offered by Efficiency Maine Registered Trainers.

Dates	Course Title	Location	Registration Information
7/18/2022 – 7/22/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	Click for course information
8/8/2022 – 8/12/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	Click for course information
8/22/2022 – 8/26/2022	Heat Pump Installer*	Kennebec Valley Community College	Click for course information
9/26/2022 – 9/30/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	Click for course information
12/19/2022 – 12/23/2022	Heat Pump Installer*	Maine Energy Marketer’s Association	Click for course information

* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

7) Weatherization Training Opportunities – Build Green Maine is offering BPI Training and Testing classes. If interested, please follow this link to the [BPI course registration](#). You can fill out this [form](#) to request a scholarship from Kennebec Valley Community College (KVCC) for this training.

8) Top Insulation Performers (past four months)

1. Evergreen Home Performance
2. Horizon Residential Energy Services
3. Seal It Insulation Systems

9) Top Heat Pump Performers (past four months)

1. Dave's World
2. Royal River Heat Pumps
3. Valley Home Services

10) Top Low-Income Insulation Performers (past four months)

1. CJ Insulation & Subcontractors
2. Maine Insulation Systems
3. New England Spray Foam Insulation

11) Top Low-Income Heat Pump Performers (past four months)

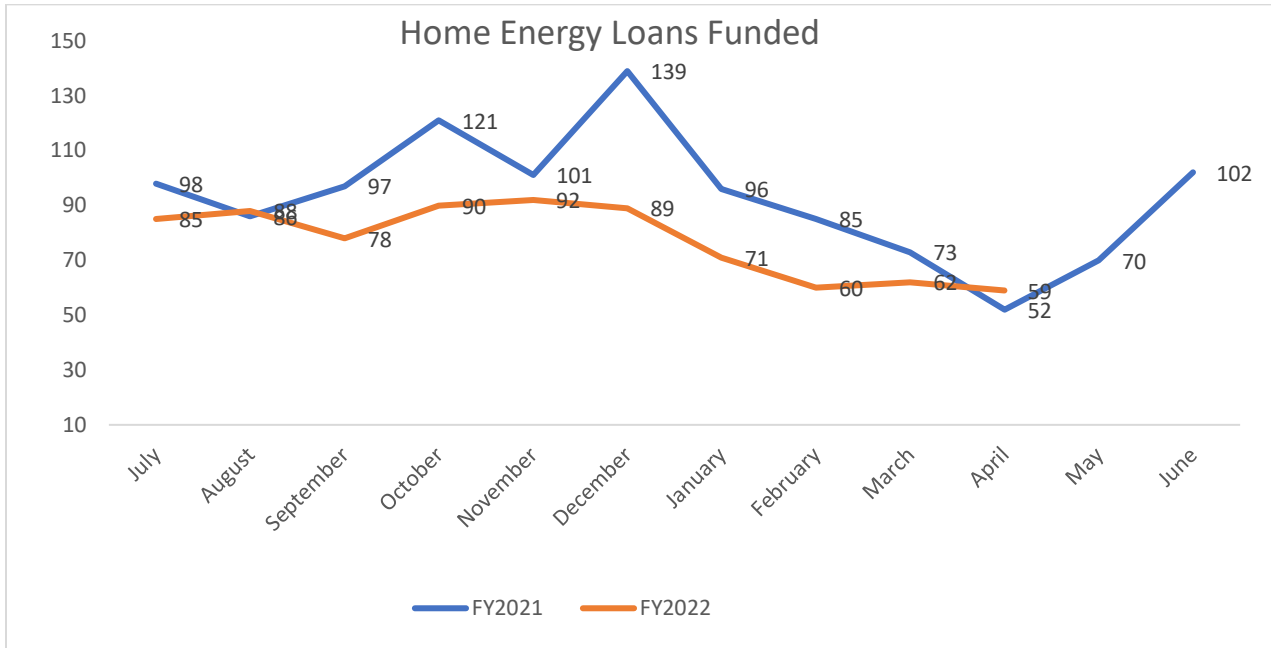
1. Valley Home Services - Hermon
2. Dave's World
3. BDC Heat Pump Installations

12) Loan Update – April's 59 loans were 13% above from April of last year and fiscal year-to-date loans are down 18% over the last year. If you don't already have a loan portal ID and password, you can reach our financial services provider (NEIF) by calling our Call Center (866-376-2463).

(Program Results follow on next page)

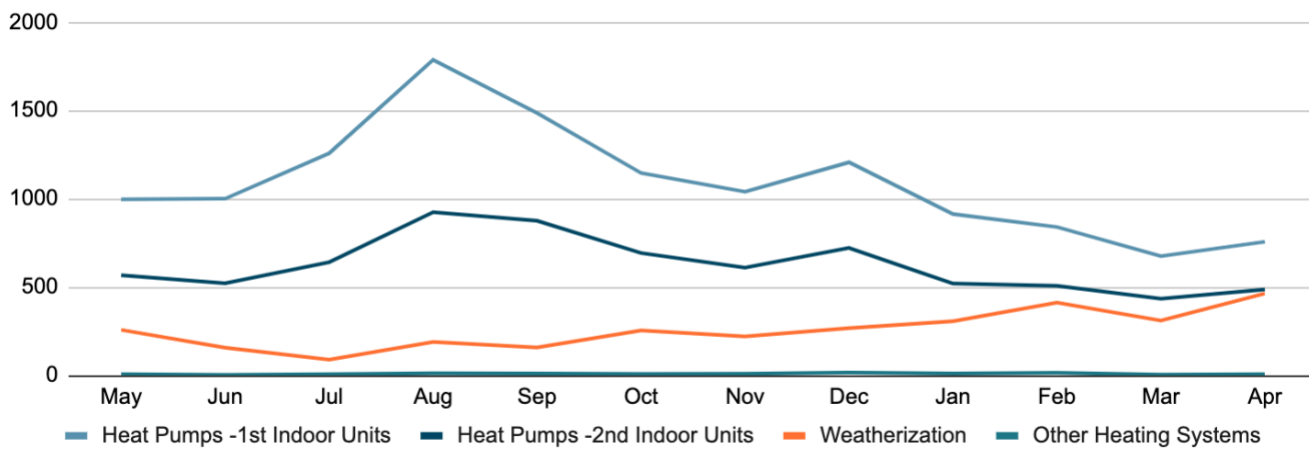
PROGRAM RESULTS

Energy Loans



Home Energy Savings Program (HESP)

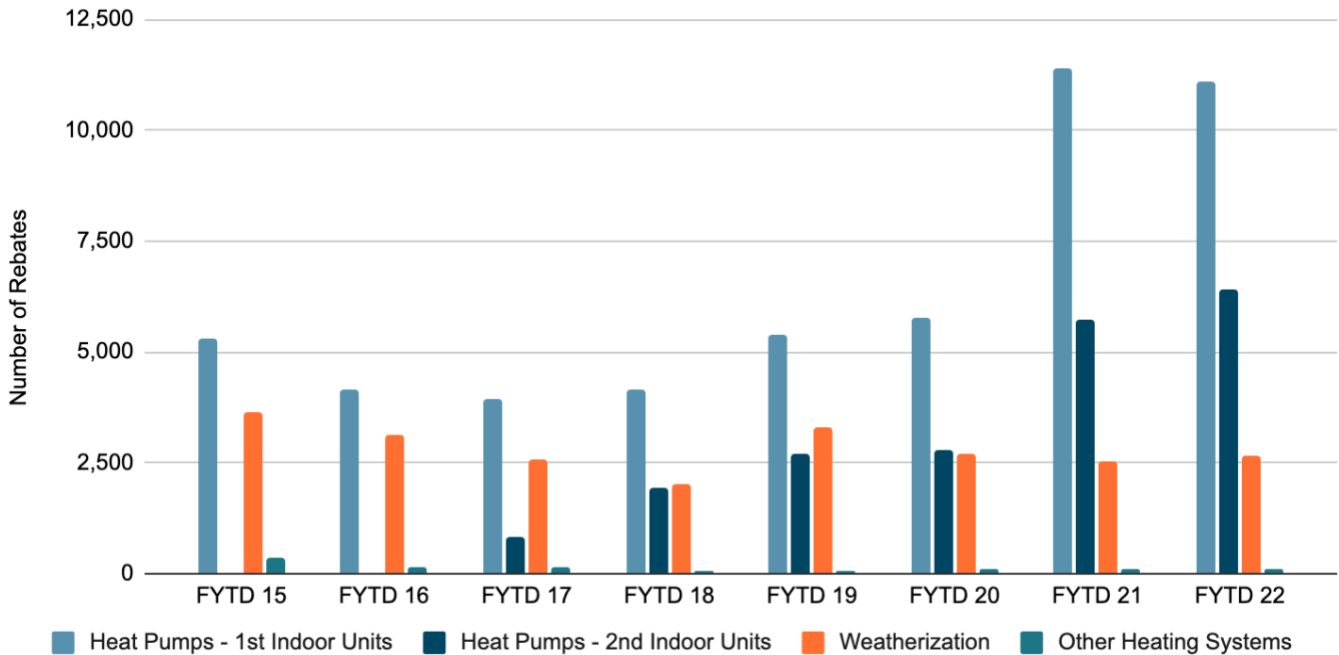
HESP Number of Rebates – Last 12 Months



HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2021								2022				Total
		May	June	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	
1	Heat Pumps - 1st Indoor Units	997	1,001	1,258	1,787	1,486	1,146	1,041	1,207	914	840	676	757	13,110
2	Heat Pumps - 2nd Indoor Units	567	522	641	924	876	693	610	722	520	507	435	487	7,504
3	Air Sealing	89	45	28	59	48	70	53	76	97	120	98	128	911
4	Attic Insulation	92	45	28	66	50	85	80	95	107	138	105	161	1,052
5	Basement Insulation	54	50	25	47	41	72	60	74	78	100	82	120	803
6	Wall Insulation	23	17	9	18	20	28	28	23	25	54	26	55	326
7	Geothermal HP	1	0	3	2	1	2	1	4	3	2	1	3	23
8	Pellet Boiler	6	3	5	10	10	7	9	12	8	13	4	4	91
Total		1,829	1,683	1,997	2,913	2,532	2,103	1,882	2,213	1,752	1,774	1,427	1,715	23,820

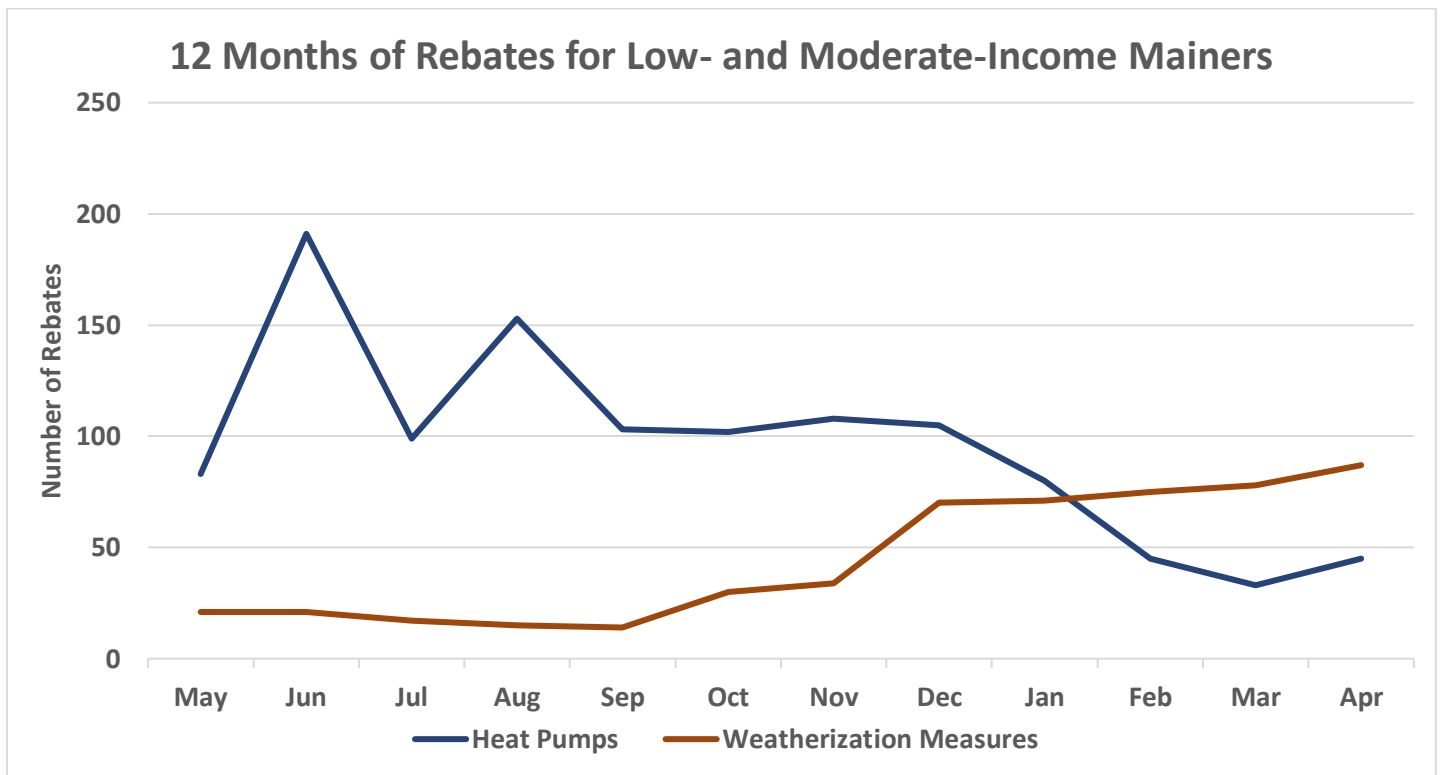
Fiscal Year-to-Date Rebate Comparisons



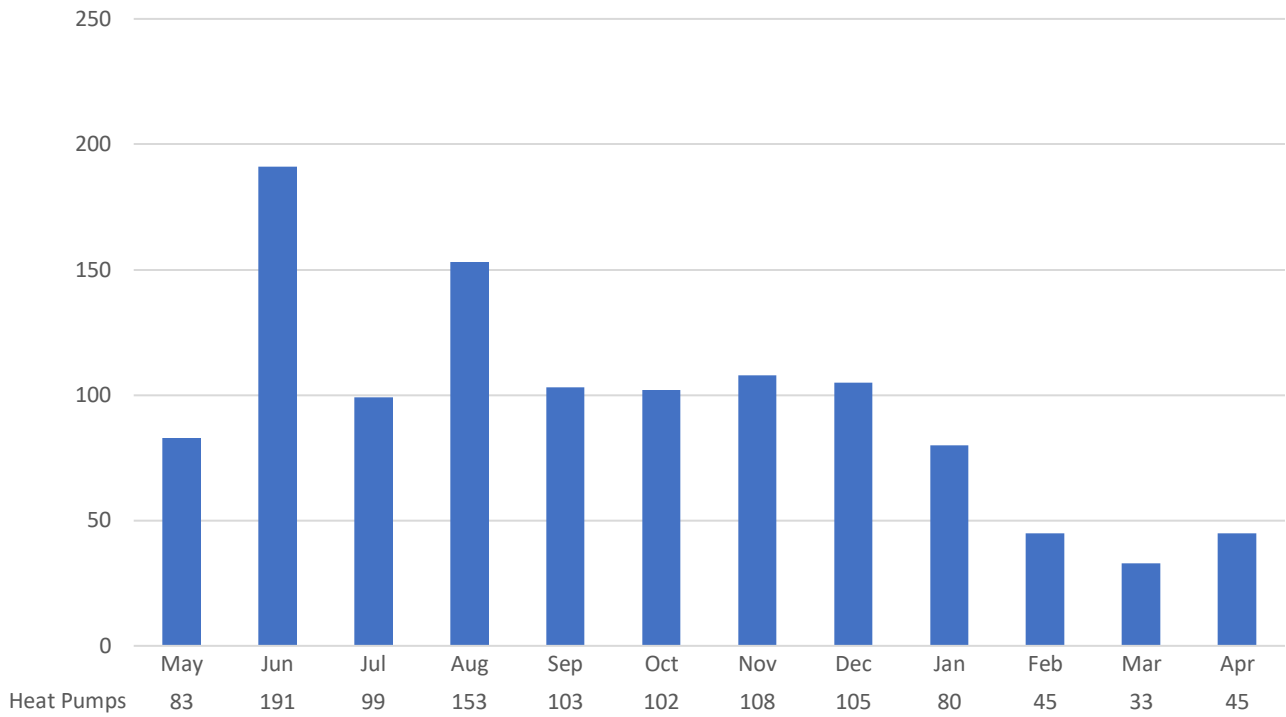
Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21	FYTD 22
1	Heat Pumps - 1st Indoor Units	5,303	4,141	3,916	4,165	5,366	5,786	11,410	11,112
2	Heat Pumps - 2nd Indoor Units	0	0	841	1,939	2,713	2,794	5,739	6,415
3	Air Sealing	1,877	1,471	1,141	902	1,218	968	837	777
4	Attic Insulation	888	936	772	606	979	824	780	915
5	Basement Insulation	670	521	440	344	773	641	645	699
6	Wall Insulation	181	218	219	157	330	253	264	286
7	Geothermal HP	88	57	74	15	24	32	24	22
8	Pellet Boiler	266	67	77	51	42	51	65	82
Total Measures Installed		9,273	7,411	7,480	8,179	11,445	11,349	19,764	20,308

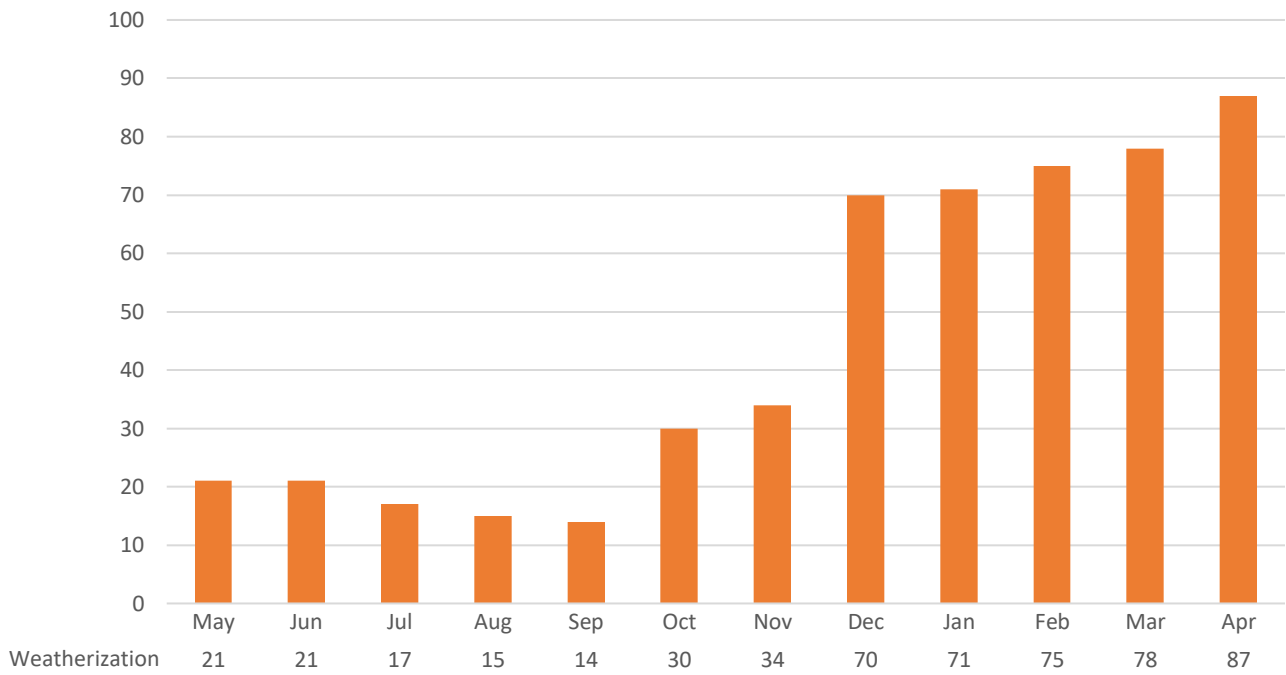
Low Income Program



12 Months of LMI Heat Pumps



12 Months of LMI Weatherization Measures



Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS)

Low- and Moderate-Income Rebate Type	2021								2022				Total
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Last 12 Months
Heat Pumps	83	191	99	153	103	102	108	105	80	45	33	45	1,147
LMI Air Sealing w/Assessment (\$600)	11	10	7	9	6	16	22	39	30	32	31	40	253
LMI Attic Insulation (currently 90% up to \$9,000)	7	7	5	3	2	7	6	13	16	19	20	22	127
LMI Basement Insulation (currently 90% up to \$9,000)	1	4	4	3	4	6	4	12	19	18	19	21	115
LMI Wall Insulation (currently 90% up to \$9,000)	2	0	1	0	2	1	2	6	6	6	8	4	38
Weatherization Measures	21	21	17	15	14	30	34	70	71	75	78	87	533
Total LMI Measures	104	212	116	168	117	132	142	175	151	120	111	132	1,680