

Residential Registered Vendor

Monthly Newsletter

February 10, 2023



- 1) **Home Energy Loan Reminder** – Our home energy loans are now only available to income-eligible homeowners. Qualifying homeowners can borrow as much as \$7,500 for unsecured loans. Prospective borrowers must first complete an eligibility verification form at efficiencymaine.com.
- 2) **Inflation Reduction Act (IRA) Update** – The IRA’s incentives for home efficiency upgrades include tax credits and rebates. Updates to tax credits – administered by the US Internal Revenue Service (IRS), not us – are in effect now and are described on efficiencymaine.com. The timing of IRA rebate availability, on the other hand, is less certain. The federal government is still in the process of developing program requirements for states, which will inform our ongoing planning for the rollout of these rebates in late 2023 or in 2024. When they do become available in Maine, we’ll administer them and update our website to account for them. The good news is that we have rebates for several types of upgrades now.
- 3) **New Heat Pump Efficiency Standards** – Reminder: On January 1, 2023, HSPF2 ratings were added as heat pump eligibility criteria in addition to HSPFs. Rebate amounts are not changing, and all previously eligible models will continue to qualify for rebates through June 30, 2023.
- 4) **Tip from the Field** – Our Code of Conduct contains a list of ways to ensure happy customers. One point is to only bill customers for products and services that are part of a written agreement or contract. Any additional charges must be supported by customer-approved, written change orders.
- 5) **Heat Pump Model Number** – To avoid rebate processing delays, please make sure heat pump model numbers are complete, accurate, and aligned with the model numbers that appear in the AHRI directory.
- 6) **Mailing List for State’s Clean Energy Partnership** – The Governor’s Energy Office encourages weatherization and heat pump vendors to sign up at <https://forms.office.com/g/nS1AATWsmt> for updates related to Maine’s [Clean Energy Partnership](#) and invitations to participate. The Partnership is an initiative of the Governor's Energy Office to coordinate unprecedented State and Federal investment in clean energy and workforce development and ensure that these investments create high-paying jobs and sustainable business opportunities that benefit all Maine people.
- 7) **Fact of the Month** – As of January 23, 2023, Granite Group is now selling heat pump water heaters for \$429 after our instant discount. No need to wait for a rebate.

8) **Tool of the Month** – Customers asking about the new electricity rate can use our [Electricity Rate Options](#) calculators to find out if they'll save or pay more.

9) **Heat Pump Installation Training Opportunities** – The following courses are being offered by Efficiency Maine Registered Trainers.

Dates	Course Title	Location	Registration Information
2/14/2023 – 2/15/2023	Heat Pump Training*	F.W. Webb	Click for course information
3/13/2023 – 3/17/2023	Heat Pump Installer*	Kennebec Valley Community College	Click for course information
3/27/2023 – 3/31/2023	Heat Pump Installer*	Maine Energy Marketers Association	Click for course information
5/15/2023 – 5/19/2023	Heat Pump Installer*	Maine Energy Marketers Association	Click for course information
6/26/2023 – 6/30/2023	Heat Pump Installer*	Maine Energy Marketers Association	Click for course information

* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

10) **Weatherization Training Opportunities** – Build Green Maine is offering BPI Training & Testing classes. If interested, please follow this link to the [BPI course registration](#). You can request a scholarship by filling out our scholarship [form](#).

Dates	Course Title	Location	Registration Information
2/13/2023 – 2/17/2023	Building Analyst Technician Field Training and Testing (2 Days)	Build Green Maine	Click for course information
2/27/2023 – 3/1/2023	Building Analyst Professional 2-Day Webinar & Testing	Build Green Maine	Click for course information
3/9/2023 – 3/10/2023	Building Analyst Technician 2-Day Webinar	Build Green Maine	Click for course information
3/13/2023 – 3/17/2023	Building Analyst Technician Field Training and Testing (2 Days)	Build Green Maine	Click for course information

11) Top Insulation Performers (past four months)

1. Horizon Residential Energy Services
2. Evergreen Home Performance
3. Seal It Insulation Systems

12) Top Heat Pump Performers (past four months)

1. Dave's World
2. Valley Home Services
3. Royal River Heat Pumps

13) Top Low-Income Insulation Performers (past four months)

1. New England Spray Foam Insulation
2. CJ Insulation & Subcontractors
3. Webb Insulation

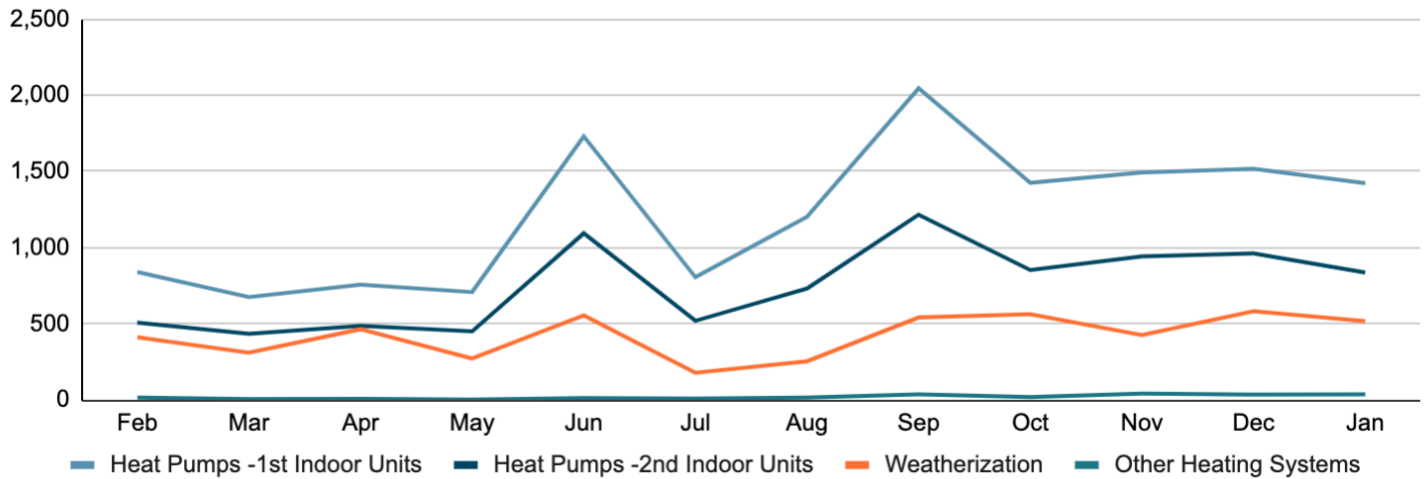
14) Top Low-Income Heat Pump Performers (past four months)

1. Hometown Heat Pumps
2. Valley Home Services
3. Dave's World

PROGRAM RESULTS

Home Energy Savings Program (HESP)

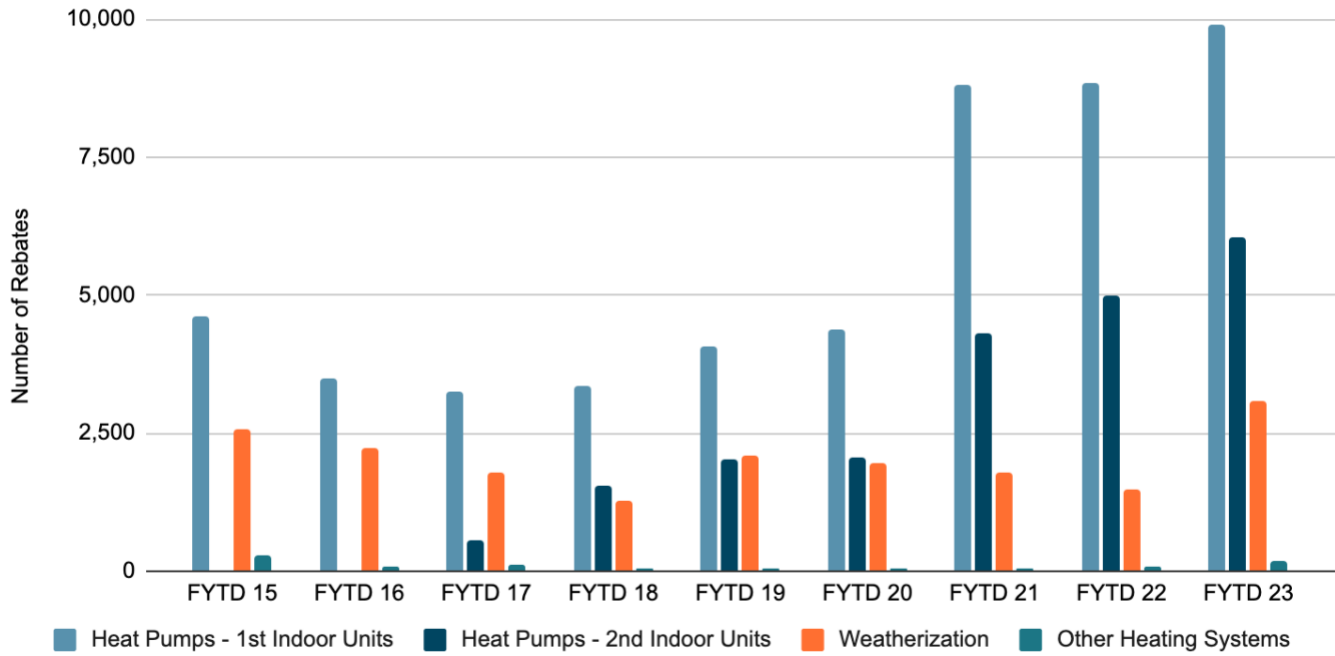
HESP Number of Rebates – Last 12 Months



HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2022												2023	Total
		Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan		
1	Heat Pumps - 1st Indoor Units	840	676	757	708	1,730	805	1,202	2,045	1,425	1,492	1,517	1,422	14,619	
2	Heat Pumps - 2nd Indoor Units	507	435	487	450	1,094	520	731	1,216	853	942	962	836	9,033	
3	Air Sealing	120	98	128	72	161	51	76	139	169	109	148	133	1,404	
4	Attic Insulation	138	105	161	91	192	62	86	182	181	154	203	161	1,716	
5	Basement Insulation	100	82	120	77	146	46	63	138	147	118	166	165	1,368	
6	Wall Insulation	54	26	55	32	56	20	29	82	66	46	65	58	589	
7	Geothermal HP	2	1	3	0	2	0	1	3	0	3	0	7	22	
8	Pellet Boiler	13	5	4	3	11	9	15	34	19	38	35	30	216	
Total		1,774	1,428	1,715	1,433	3,392	1,513	2,203	3,839	2,860	2,902	3,096	2,812	28,967	

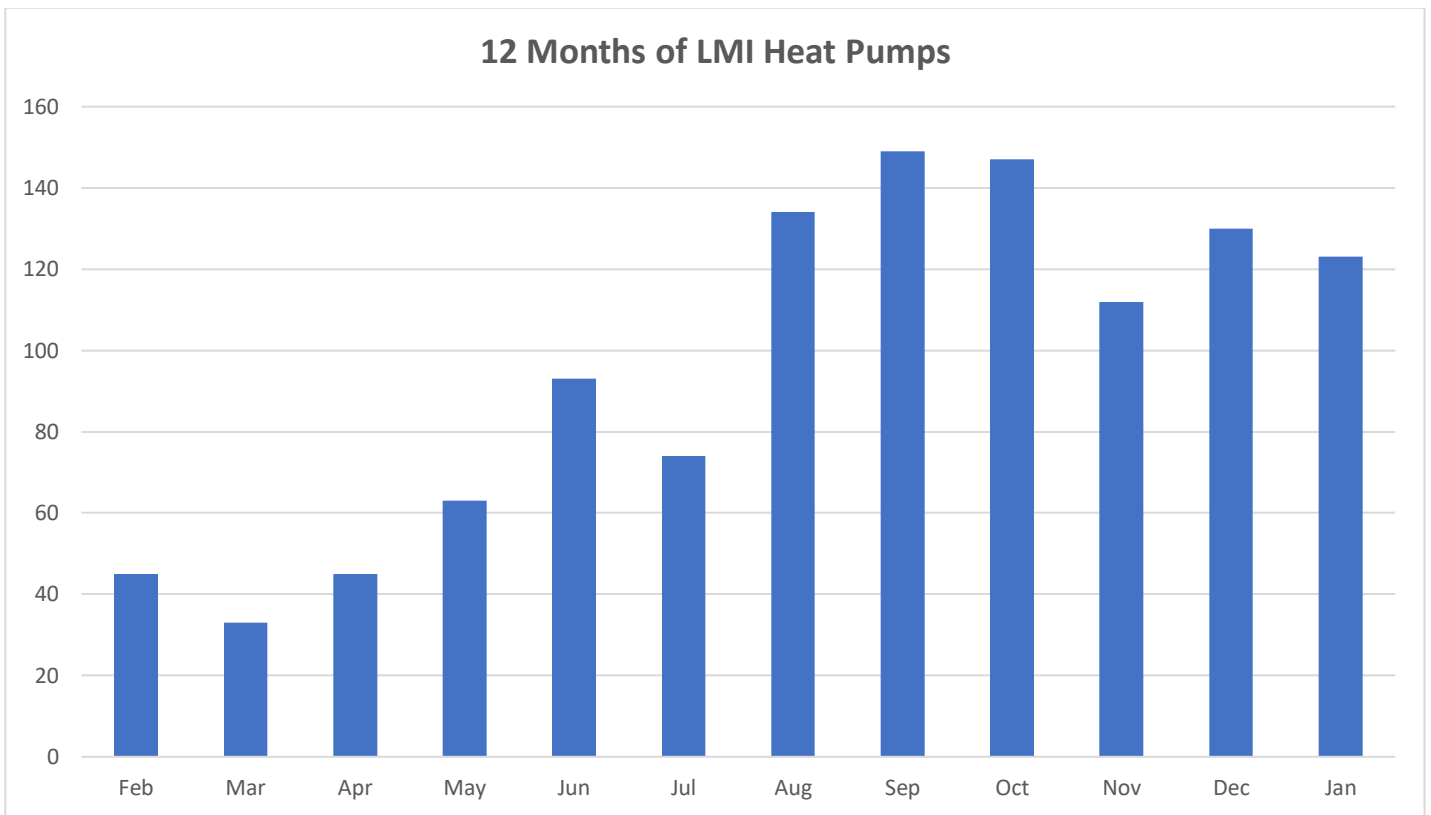
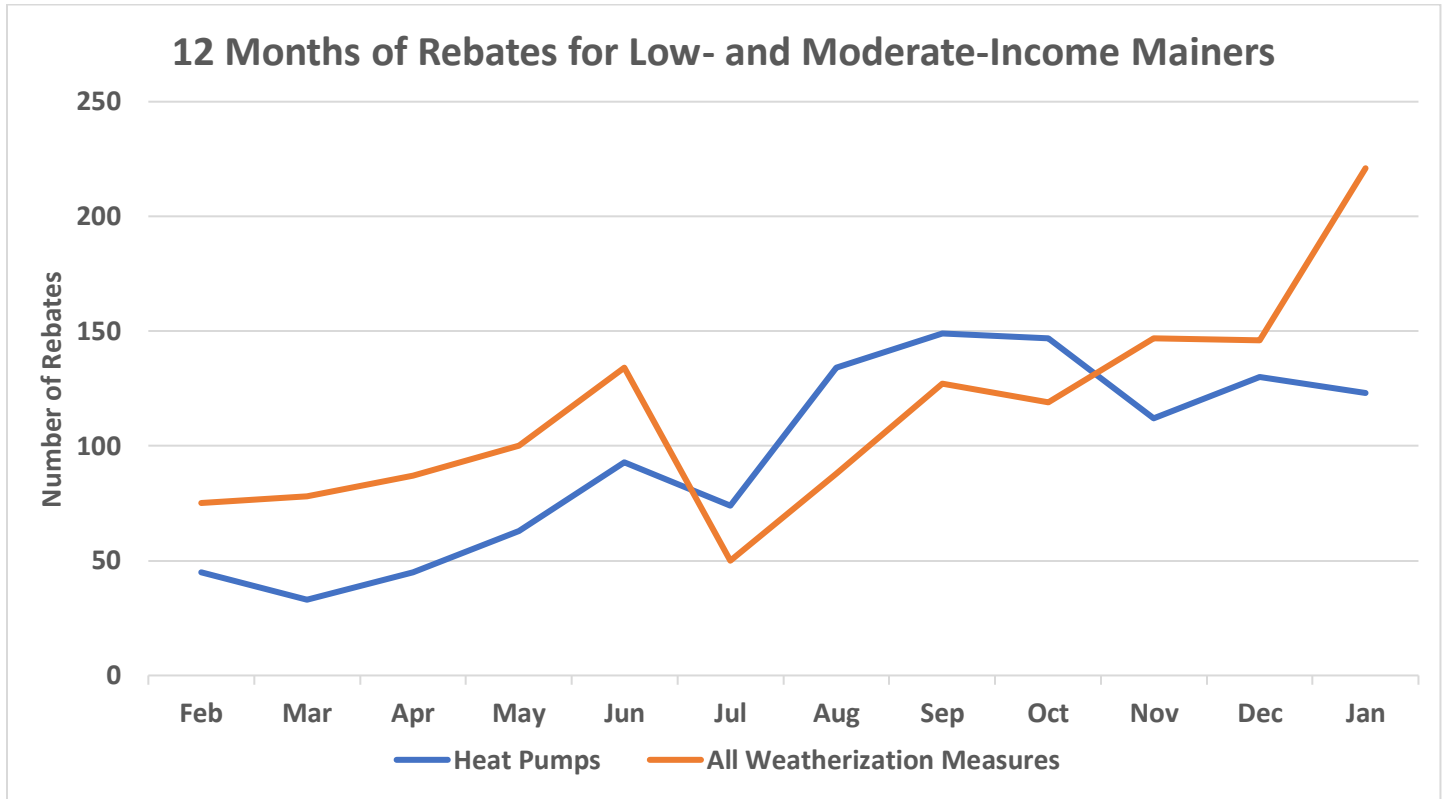
Fiscal Year-to-Date Rebate Comparisons



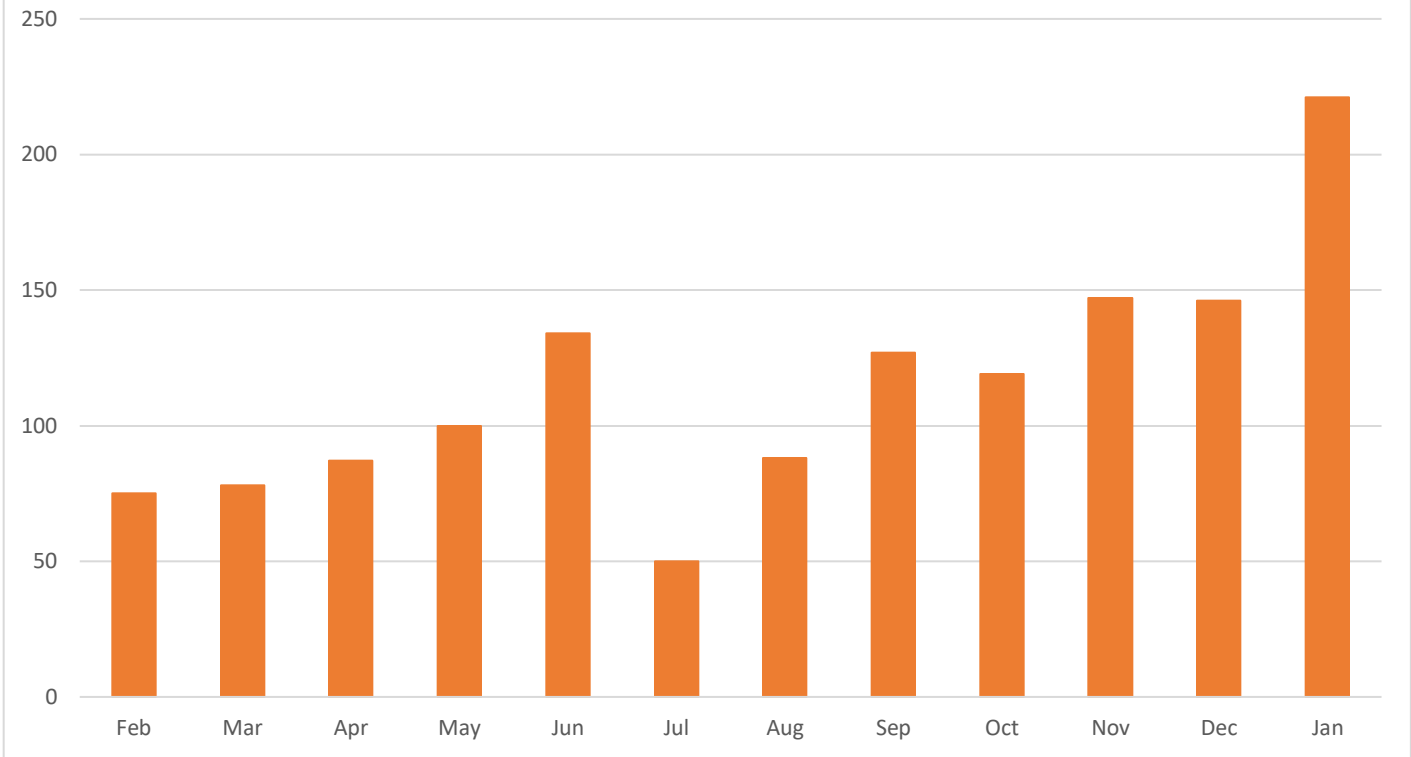
Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21	FYTD 22	FYTD 23
1	Heat Pumps - 1st Indoor Units	4,628	3,499	3,265	3,348	4,052	4,361	8,812	8,839	9,908
2	Heat Pumps - 2nd Indoor Units	0	0	565	1,529	2,013	2,056	4,314	4,986	6,060
3	Air Sealing	1,341	1,075	791	564	779	700	598	431	825
4	Attic Insulation	606	644	542	387	634	589	550	511	1,029
5	Basement Insulation	494	369	302	208	473	481	461	397	843
6	Wall Insulation	116	141	153	103	218	176	192	151	366
7	Geothermal HP	57	34	50	13	14	16	15	16	14
8	Pellet Boiler	230	58	56	39	32	41	47	64	180
Total Measures Installed		7,472	5,820	5,724	6,191	8,215	8,420	14,989	15,395	19,225

Low Income Program



12 Months of LMI Weatherization Measures



Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS)

Low- and Moderate-Income Rebate Type	2022											2023	Total
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Last 12 Months
Heat Pumps	45	33	45	63	93	74	134	149	147	112	130	123	1,148
All Weatherization Measures	75	78	87	100	134	50	88	127	119	147	146	221	1,372
LMI Air Sealing w/Assessment	32	31	40	39	50	18	26	39	44	51	48	73	491
LMI Attic Insulation	19	20	22	28	32	11	24	29	35	44	46	67	377
LMI Basement Insulation	18	19	21	26	36	13	27	42	25	36	40	61	364
LMI Wall Insulation	6	8	4	7	16	8	11	17	15	16	12	20	140
Total LMI Measures	120	111	132	163	227	124	222	276	266	259	276	344	2,520