



**EM RFP-011-2020: Request for Proposals for Commercial Split-System  
Heat Pump Water Heating Demonstration Pilots  
Responses to Questions April 10, 2020**

Q1. There are viable equipment options for C&I/multifamily locations that are not split systems; will the Trust consider integrated tank-condensing unit systems for this pilot?

The Trust would like to focus the scope of this pilot specifically on commercial applications of split system heat pump water heaters.

Q2. Does the Trust have a minimum or maximum number of ideal participants for this pilot?

The Trust would prefer to have at least three participants of varying business type and sizes.

Q3. Does the Trust have a preference with respect to geographic diversity of the project site(s)?

No.